

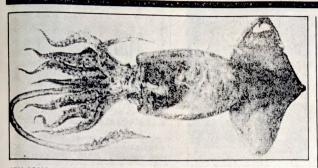
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SECTION

NEW HAMPSHIRE SUNDAY NEWS

August 6, 1989 PAGE 1D



TEN ARMS of the squid, each equipped with rows of sucking discs, catch the fish this sea animal eats. Now, however, some New England entrepreneurs are aiming for the day when many Americans reach for the marine mollusk instead of, say, a hamburger or hot dog.

# Fishing Industry Begins Making Pitch for Squid

By BARRY FLYNN **United Press International** 

HERE'S A vision of America in which little boys and girls will someday be begging their parents to run down to the neighborhood fast food restaurant for - are you hungry, kids? - squids.

It won't be tomorrow, of course, But in a world of changing, more healthconscious eating patterns, it just seems inevitable

That, at least is the way some people in the New England figure it. After all, squid is good food. It's almost pure protein. Squid are plentiful in the on-shore waters here, and

cheap, they add.
-Douglas Marshall, executive director of the New England Fishery Management Council, conceded that, for now, the little bit of squid consumed in the United States is eaten for the most part on the East

But "I think there'll be a time when eople in Dallas and Omaha will be

Marshall said McDonald's or some her fast food giant "one of these ys is going to figure out you can ething that every kid in America

He is not alone in that view of this

"I think there'll be a time when people in Dallas and Omaha will be eating squid."

> - Douglas Marshall New England Fishery **Management Council**

sell to restaurants, retailers and other wholesalers.

They use the Italian word calamari for the whitish seafood because it "certainly is more palatable sounding than squid," Freddura said.

She explains: "Whose going to eat snails? But you eat escargot." Although the tentacles also seem to scare off some squeamish diners, Freddura thinks its just a matter of getting used to it.

Whatever you call it, squid is still much more popular abroad than in the United States. But the catch is way up here because Americans effectively shut out foreign fishermen from U.S. waters when they "Americanized" the

In 1980, American fisherman took only 4,000 metric tons of squid compared with the 20,000 metric tons

**Burger King Franchise** Priced at \$70 Million

**Bankruptcy Case Agreement** Nears Deadline, Trustee Says

> By TOM FAHEY Union Leader Staff

The 28 Burger King restaurants in New Hampshire and northeastern Massachusetts will be probably be sold as a unit if a settlement of the Erin Foods Services Inc. bankruptcy case is reached this month.

Michael Weingarten, court-appointed trustee running the franchise founded by David W. Murray in 1971. said he and creditors are working against a deadline of mid-August by which, under orders of U.S. Bankruptcy Court Judge Harold Lavien they must reach a settlement agreement or begin filing lawsuits.

A settlement, he said, is "by no means a certainty or probability simply a possibility and a hope.

He feels a settlement is the quickest and most practical solution.

'That is the way out of this Gordian knot," he said, "to take all of the legal stuff, push it aside and say, 'The pie is large enough. How do we divide it?" "

The entanglements of a lawsuit among creditors, Erin Foods and Murray's estate would create long delays and high legal bills for anyone hoping to be paid.

But the basic question litigation would aimed at, he said, "is who has what rights, and in what priority, to Burger King assets?"

The price tag on the franchise. which includes exclusive rights to operate Burger Kings in New Hampshire, is more than \$70 million. Weingarten said he has had a number of offers for the franchise, including several from businessmen of national prominence.

But a sale is only one option. Otherwise, he said, he wouldn't have moved last week to eliminate the expense of operating out of the Straw School building.

Erin Foods Services was forced into involuntary bankruptcy in April after a group of insurance companies led by Travelers Insurance brought suit claiming they were owed \$67 million by Murray's company

Murray, of Bedford, later agreed to declare personal bankruptcy, following testimony by creditors in bankruptcy court that EFS and Murray's finances were so closely intertwined it was difficult to separate their debts from each other

One example they offered was the lease agreement between EFS and its Manchester landlord, Harrison Street Realty Trust, which owns the former Straw School on Chestnut Street.

Renovated with Industrial Revenue Bond funds several years ago, the school received generous applications of brass and oak, an Italian marble



MICHAEL WEINGARTEN, courtappointed trustee running 28 Burger King restaurants in New Hampshire and northeastern Massachusetts, is attempting to sell the group for more than \$70 million.

(Photo by Tom Thibeault)

staircase, a private circular staircase and a Nautilus room.

Murray's son, Scott, is the sole beneficiary of the trust, which EFS was paying nearly \$900,000 a year in

BURGER KING, Page 12D

# **STP Centers Banking** On Name Recognition

BRIDGEPORT, Conn. (UPI) - A businessman with no automotive experience is relying on recognition of the STP name to launch a nationwide

network of a quick service centers.
"We're trying to bring a level of service to the convenience automotive market that hasn't been there before," said Ronald A. Artzer, the new

through the door until he or she

STP also plans to build a Super Service Center in Charlotte, N.C., in

We're using existing buildings in Atlanta, but in Charlotte we're going to build from scratch," Artzer said.

#### Whistleblower Wins a Round; Benefits, Too

The state Department of Employment Security has ordered a is trying to win back his job under the state Whistleblowers' Protec-

The act protects employees who fuse to follow illegal orders or But "I think there'll be a time when people in Dallas and Omaha will be eating squid," he said.

Marshall said McDonald's or some of these days is going to figure out you can deep fry squid rings and come out with something that every kid in America will eat."

He is not alone in that view of this small, 10-legged mollusk that until a few years ago American fisherman usually threw back as junk. Today, a burgeoning, though still tiny, industry is evidence things are changing.

Maria Freddura, who along with her husband already owns four traditional seafood restaurants called the Daily Catch, said Marshall is right about souid's future.

"Maybe it'll be my fast food chain" where kids will be eating the fried squid, she said.

For the time being the Fredduras have taken a more high-end approach. Besides their three restaurants in the Boston area, one in Alexandria, Va. and a fifth planned soon for Washington, D.C., they own a squid processing company.

The Freddura's Calamari Fisheries
Inc. on Fish Pier, processes squid
products like marinated calamari
salad and a calamari meatball. They

Whatever you call it, squid is still much more popular abroad than in the United States. But the catch is way up here because Americans effectively shut out foreign fishermen from U.S. waters when they "Americanized" the fish

In 1980, American fisherman took only 4,000 metric tons of squid compared with the 20,000 metric tons foreign fishermen took from U.S. waters, the National Marine Fisheries Service said. By last year, however, the ratio had reversed itself to 19,000 tons for the American industry compared with only 3,000 tons taken by foreigners, the service said.

This trend is in sharp contrast to New England's overall fishing industry which last year, despite an increase in tonnage, dropped in dollar value to \$494 million from \$512 million in 1987, said Patricia Kurkul, a policy analyst for the service in Gloucester.

Still, most of the American squid catch is sold to foreigners, first the Spanish, then the Italians and the Japanese, said Kathi Rodrigues, another policy analyst for the Fisheries Service. "It's gotten to the point where you can sell whatever we land," Rodrigues said.

BRIDGEPORT, Conn. (UPI) — A businessman with no automotive experience is relying on recognition of the STP name to launch a nationwide network of a quick service centers.

"We're trying to bring a level of market that hasn't been there before," said Ronald A. Artzer, the new president of STP Consumer Services Inc. of Danbury.

First Brands Corp., which purchased STP and other brand names from Union Carbide Corp., recently announced it would create the STP Consumer Services subsidiary to enter the fiercely competitive market.

To start, the company plans to open four STP Service Plus auto service enters this month in Atlanta that will serve as test sites before a planned national expansion, said Artzer, whose background is in the food business.

The centers carrying the STP name will use First Brands products to deliver specific services, including quick lubes, he said.

"We want to design a customer blueprint that will measure service from the moment the customer walks through the door until he or she leaves," Artzer said.

leaves," Artzer said.

STP also plans to build a Super
Service Center in Charlotte, N.C., in
late 1989 or 1990 that will include a
car wash and automotive detailing
services.

"We're using existing buildings in Atlanta, but in Charlotte we're going to build from scratch," Artzer said.

He said the company estimates the Super Service Center will cost \$1 million for the building and equipment, not including land costs. The equipment cost for a Service Plus center in Atlanta is estimated at between \$75,000 and \$100,000.

The company expects to open between 50 and 100 STP centers and reach a sales level of more than \$100 million during the next five years, Artzer said.

Artzer came to STP from Carson Pirie Scott & Co. of Chicago, where he was president of Toddle House Restaurants, which he helped develop and franchise.

In the early 1980s, Artzer helped convert 39 Sambo's restaurants in the Los Angeles market to Godfather's Pizza. Prior to that, he was a vice

STP. Page 12D

Benetits, 100

The state Department of Employment Security has ordered a Manchester mortgage company to pay benefits to a former official who is trying to win back his job under the state Whistleblowers' Protection Act.

The act protects employees who refuse to follow illegal orders or who warn of a company's poptential illegal activities.

Joseph Adamaitis, 41, of Deerfield, was fired as acting president of the Bi-Weekly Mortgage Acceptance Corp. (BMAC) in May. He alleges he was dismissed after he repeatedly told superiors that a proposed \$5.8 million common stock sale might violate state and federal securities laws.

An Aug. 30 hearing at the Department of Labor is set for Adamatis' suit under the Whistleblowers' act.

Meanwhile, DES appeal tribunal chairman Joanne Kayser has ruled that Adamaitis should be paid unemployment benefits.

RULING, Page 12D

# SHORIFOR

#### **Piscataqua Dredging Planned**

IMPROVEMENT DREDGING of Portsmouth Harbor and the Piscataqua River begins late this summer under a \$16.6 million U.S. Army Corps of Engineers contract with the Great Lakes Dredge and Dock Co. of Staten Island,

The federal government is contributing \$12.45 million, with the State of New Hampshire paying the remaining \$4.15 milion.

The maneuvering area between the two vertifical lift bridges will be widened from 600 feet to 1,000 feet and the northen limit of the channel, adjacent to Baders Island, will be widened by 100 feet. The widening of the southern limit of the channel at Goat Island from 400 to 550 feet has been deferred until the balance of state funding becomes available.

The improvements will require the removal of more than 450,000 cubic yards of material, including 145,000 cubic yards of rock. The work will be accomplished by a mechanical dredge and the material will be loaded onto scows and transported to the Cape Arundel Disposal Site in Casco Bay.

#### **Losses Clobbering FHA**

BRACE FOR BAD NEWS about the Federal Housing Administration. Government auditors estimate the FHA, which underwrites most home mortgages, lost \$452 million last year and preliminary data suggest losses are skyrocketing. A dormant housing market in the oil states and shaky loans on vacation homes are clobbering FHA.

The bad news will emerge at the end of this month, when GAO and private auditors complete the first-ever top-to-bottom look at FHA's problems.

#### Turn to a Barbarian

ONE SUCCESS SECRET for a struggling author: when publishers reject you, find a wealthy Texan who likes the message in your book.

Wess Roberts, rejected by 17 publishers, paid himself for the printing of his bestseller, "Leadership Secrets of Attila the Hun" — and then he sent a copy to H. Ross Perot, the Texas entrepreneur and scourge of General Motors.

Perot liked the book, ordered 700 copies and began plugging it. He got into an argument with Roger Smith, GM's chairman, when he tried to pass out 500 copies of the book to GM managers at a dinner meeting.

Business Month magazine, in its August issue, "For, when the writer Albert Lee told the story of Perot's contretemps with Smith over Attila in his own book, 'Call Me Roger,' describing mismanagement at General Motors, Warner Books bought the rights to "Attila" and republished it with a slick new jacket showing the hardboiled, bearded and helmeted Attila, with a sensational quote from Perot: 'A great book... The principles are timeless.' And sales took off."

#### Septic Designer Suspended

SEPTIC DESIGNER PERMIT of Bruce Fillmore of the New Boston-based Designs That Work was suspended on July 19 for 60 days by the Water Supply and Pollution Control Division of the state Department of Environmental Services.

"In addition to complaints from clients,"
Russel Nylander, chief engineer for the division,
said, "the division found that Mr. Fillmore has
repeatedly submitted plans which do not
conform to the requirements for septic system
design, including the requirement that site
conditions such as wet areas be accurately
depicted.

"Properly designed septic systems are crucial to the protection of our state's ground and surface waters," Nylander said.



ATTILA THE HUN leads his band of barbarians into battle, in this illustration from Kate Seredy's "The White Stag."

#### 10,000 IRS Refunds a Mistake

MORE THAN 10,000 of the 73 million tax refunds dispensed by the IRS each year are mistakes. The top goof so far this year is \$90,000. Not to worry: IRS officials pledge not to charge interest on their mistakes if you don't cash a refund check you're not supposed to get.

#### Warning? What Warning Label?

YOU DON'T HAVE to be tipsy to have trouble reading mandatory government warning labels on some beer, wine and liquor bottles.

After looking at 98 labels approved under temporary rules, government watchdogs suggest the Bureau of Alcohol, Tobacco and Firearms give more guidance to packagers. Report says many of the labels aren't readily noticeable because they're placed sideways in relation to other printing on the container, or are hidden on the back.

#### YMCA Tax Status Challenged

IN A MOVE that could threaten the tax-deductible status of the Northern York County (Maine) Family YMCA, a health club in Saco has asked local, state and federal tax authorities to review the Y's current tax-exempt status.

New England Health & Racquet of Saco has written the Internal Revenue Service, Maine's Bureau of Taxation and the tax assessor for the city of Biddeford asking that the Biddeford-based Family YMCA be added to the

Ken Navarro, chief executive officer for NEHR, said the newly opened Y is operating adult fitness programs as commercial businesses, and this, Navarro charges, is threatening his own business. "Our new member sales have declined by 53 percent since the Y opened," he said.

"This Y offers the same adult fitness services that I do, yet they pay no taxes," Navarro said. "We just want to play by the same rules."

Peter King, executive secretary of the YMCA, responded that physical fitness is an integral part of the Y's mission and that the burgeoning increase in memberships shows that the Y is indeed meeting community needs.

"We charge adults \$15 a month for our fitness program, and they charge \$44," King said. "We feel we are very much accessible and affordable to the people in our 70,000-resident service area."

"We are not really worried at all," King said.
"The worst-case scenario (of tax dediction loss)
would be a slight increase in fees. And all this
publicity is driving more members to us."

#### **Driving Is Costing More**

COST OF OWNING and operating a car has increased nearly 3 percent since Jan. 1. AAA survey finds motorists now pay an average of 31 cents per mile to operate their cars, up nearly one cent from last year. Most of the blame goes to higher gasoline prices, which soared 17 cents a gallon between Easter and Memorial Day.

#### Investment Answers

By Andrew Leckey

#### Brunswick Corp. Rides Rough Water

What are your thoughts on Brunswick Corp. stock?

The waters remain choppy for this marine and recreational

Manufacturing cutbacks and poor earnings at Brunswick
Corp. (around \$16 a share, New York Stock Exchange) make its
stock unattractive for purchase at this time, Sidney Heller,
analyst with Shearson Lehman Hutton Inc., advised.

Brunswick recently announced it will lay off about 4,000 workers in its pleasure-boat manufacturing plants around the country because of weak sales. It also said second-quarter earnings would be down about 75 percent from a year ago.

"While I view Brunswick as essentially a dead stock in terms of current purchase attractiveness, I still believe in the company and recommend that investors hold their existing shares," Heller said. "Despite lagging boat sales, the company has the potential to increase its market share in some of its other divisions."

We have 50 shares of H.J. Heinz & Co. and, having come into some money recently, have been considering buying more. Is this really the right time to buy, and what do you think of the company?

A constant flow of ketchup positively affects this company's cash flow.

H.J. Heinz (around \$63, NYSE), a major manufacturer of brand-name processed foods, is a better long-term than short-term investment, said Paul Alexandrakis, analyst with Argus Research Corp.

Its stock has run up considerably in price without fundamentals to support the rise, he believes, so it's worth waiting another three or four months to check out its price then.

"Longer-term, Heinz is well-positioned and highly recognizable with brands such as Star-Kist Tuna, 9-Lives Cat Food and Ore-Ida frozen potatoes," Alexandrakis added. "I particularly expect a strong growth rate in its Weight Watchers division, which makes money not only from sale of food products, but from franchise fees for clubs and sales of licensed products."

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I have been holding my shares of Cummins Engine in hopes of a takeover and nice profit. Do you think I should continue to hold?

Aside from takeover potential, there's no really good reason to hang onto the stock of Cummins Engine (around \$60, NYSE), said Eli Lustgarten, analyst with PaineWebber Inc.

"Although earnings are showing improvement, I see a weaker economic environment for the company and continued stiff competition from overseas," Lustgarten said. "The stock price reflects more speculation than fundamentals."

This speculation has centered on two possible suitors, one of which, Hanson PLC of Britain, was effectively eliminated when the founding Miller family paid \$72 million to buy its Cummins

But just nine days later, Hong Kong-based Industrial Equity Ltd. announced that it holds 9.9 percent of Cummins stock and may acquire up to 25 percent. Industrial Equity maintains it's buying for purely investment purposes.

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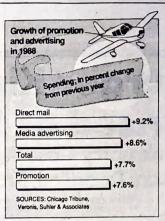
A distant relative recently died without leaving a will, and I'm his closest relative. This relative had a bill outstanding with the Internal Revenue Service. If I'm to inherit, who will decide this, and am I liable to pay the IRS what my relative owed?

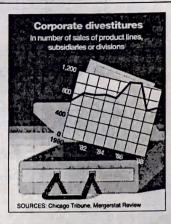
While each state has its laws providing the procedure in which an heir can be recognized in the absence of a legal document, more than likely you'll have to petition the court to recognize you as the sole heir, said Robert Greisman, tax partner with Grant Thornton.

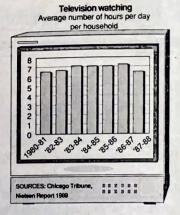
The court probably also will find out if there are any other living descendants.

"No inheritance will be received until all the deceased's bills are paid, and the IRS is the first on the list," Greisman explained. "In effect, the court pays the IRS and other

## Vital Signs — The Business Numbers







# Fees on Automated Tellers

Just when you thought there were no more fees that banks could possibly charge, another one rears its ugly head.

Time-tested banking strategy is to provide a new service at no cost until the consumer seems hooked on its convenience.

Then, quietly, a fee is slapped on, in the hope the consumer by now can't bear to live without the service and will cough up the money. This fee gradually is increased.

The automated teller machine, a convenience popular mostly with younger people and busy two-income families, is the latest example of this phenomenon. It was introduced as a cost-cutting measure for banks, a transaction method cheaper than spending money on a lot of human tellers and bricks and mortar.

However, that very same ATM, whose convenience still is advertised heavily, is being transformed into a "profit center," or a means of making a lot more money for the bank through fees.

Although ATMs log 5 billion transactions annually, their usage has been in decline. Besides customer wariness over technology and some fear of crime, fees undoubtedly are a factor. Banks now obtain more than \$1 billion from ATM fees each year.

Banks that didn't have trans-



action fees are initiating them. Banks that already had the fees are increasing them. Institutions that require certain minimum deposits to avoid fees are boosting those minimums significantly. Some are charging not only for withdrawals but also for balance inquiries and deposits.

The most common ATM fee is what's called the foreign fee, incurred which you use your ATM card in a machine owned by a different bank than your own. Such fees, which generally range from 25 cents to \$1 a transaction, are required by about two-thirds of the nation's banks.

What's far more ominous is the fact that nearly one-fourth of banks have initiated similar fees for using their own teller machines.

In addition, about two-thirds of the nation's banks slap on an ATM charge whenever your account balance falls below a set minimum, which is typically If you're a frequent ATM user, it pays to shop around, because fees and minimum balance requirements vary widely.

"Within any given city, the wide disparity in charges can be surprising." said Ronald Reed, general manager for Plus System Inc., a national ATM network based in Denver.

"If one institution charges, say, \$2 for a transaction and another 20 cents, the customer who uses the ATM four times a month will find a \$6 to \$7 monthly difference in savings or expenses."

Regions vary too. For example, the New York area recently underwent a significant boost in its existing ATM fees, while in the Chicago area less than 10 percent of the banks currently charge such fees.

"The trend, which we've seen grow the past five years and expect to see become universal in the next three years, is clearly toward charging for ATM service," noted John F. Love, publisher of Bank Network

News in Chicago, "While it does make sense to shop for the best ATM deal if you're a regular user, your choice of a bank must really take into account all of the various services that the bank offers."

Elgie Holstein, director of the non-profit Bank Card Holders of America, based in Herndon, Va., agrees that you can't shop for a bank based on ATM fees alone.

"Customers are, in many respects, captive to the ATM policies of a bank once they have made a selection based on all the other primary services," Holistein said. "Still, even though you are primarily looking at the balance requirements and interest on-checking accounts, it's become increasingly important to take ATM policy into account."

If you do keep a high minimum balance, you can benefit. For example, at Citibank, the balance requirement to avoid an ATM fee of 25 cents per transaction is a hefty \$3,000. This total may include checking, savings, certificates of deposit or individual retirement accounts.

"If a difference in potential ATM fees is significant, then it's worth considering," Citibank spokesman William Ahern noted. "However, the convonience of the location of machines on which you'll do most of your transactions still remains a major consideration."

Tax Refund Isn't a Gift: It's Money You Never Owed

and am I liable to pay the tite w While each state has its laws providing the procedure in which an heir can be recognized in the absence of a legal document, more than likely you'll have to petition the court to recognise you as the sole heir partner with Grant Thornton.

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living descendants. "No inheritance will be received until all the deceased's bills are paid, and the IRS is the first on the list," Greisman explained. "In effect, the court pays the IRS and other creditors and gives the heirs the remainder.'

Gaylord Container stock came out at \$22 and has gone steadily downhill. Should I continue to hold? Will this situation improve?

This stock's success isn't in the bag, but there is hope. Hold your shares of Gaylord Container (around \$12. American Stock Exchange) in hopes of a rebound. Richard Wholey of Chicago-based Wayne Hummer & Co. advised.

The company is a major manufacturer of paper bags, corrugated containers, containerboard and craft paper.

It is composed of businesses formerly owned by Crown Zellerbach, Weyerhauser and Fibreboard Corp. Earnings per share for this fiscal year are expected to fall short of last year's

"Gaylord Container is making major investments to increase capacity and lower production costs," Wholey said. "Over the long haul, this should lead to higher sales, earnings and eventually a higher stock price.

I recently inherited 300 shares of Avatar Holdings Inc. I was wondering if the stock is of any value, and if I should hold on, or sell and invest the proceeds in something else. Are there any prospects for this stock growing?

Unless you're interested in cash dividends, Avatar Holdings (around \$28, over the counter) is a stock worth holding, said Sharon Conway, based in Chicago with A.G. Edwards & Sons

This diversified Florida-based company owns and develops property, operates water and sewer services, sells title insurance, does mortgage banking and provides cable television services. Its earnings per share nearly doubled last year, but it suffered a loss in the first quarter of this year, due to a revenue accounting change.

"Based on the company's growth and earnings record, I would keep your Avatar shares and look for continuing improvement," Conway concluded.

Andrew Leckey answers questions from readers, but only through his column. Address such inquiries to Andrew Leckey, Chicago Tribune, 435 N. Michigan Ave., Chicago, Ill. 60611.

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# Tax Refund Isn't a Gift: It's Money You Never Owed

salary and claim a comparable level of tax deductions and personal exemptions. In fact, the only significant difference between their tax situations is the number of withholding allowances they claim on their W-4 forms.

Yet when last April rolled around, Eric received a \$2,500 tax refund while John had to pay \$300 in taxes.

Who is more skilled at tax planning? If your answer is "Eric," you have a lot to learn about tax withholding, says the New Hampshire Society of Certified Public Accountants.

Withholding enables the federal government to collect your income taxes on an installment bias. They key to this process is the "Employee's withholding Allowance Certificate," more commonly known as Form W-4.

To complete this form acurately, you must estimate your annual tax liability and determine the number of withholding allowances you can claim. This year, each allowance you claim reduces the amount of icome on which your employer bases your taxes by \$2,000

For taxpayers in the 28-percent tax brcket, each withholding allowance translates into approximately \$560 in takehome pay a year, or \$47 a month.

Your goal when filling out Form W-4 is to match the amount of tax you will owe at the end of the year as closely as

Money Management

possible.

Unfortunately, many people fail to do this. Too often, taxpayers misunderstand the purpose of withholding, fail to update their W-4 when their tax situation changes, dread estimating their tax liability, or simply cannot follow the sometimes complex istructions on the form iself.

One mistake taxpayers often make is using tax withholding as if it were a forced saving plan. Eric, for example, deliberately claimed less withholding allowances than he was entitled to so that he would receive a hefety tax refund.

If you overwithhold for the same reason, you should rethink your strategy.

A big refund means you have overpaid the government and, in effect, provided Uncle Sam with an interest-free loan. What's worse, by having too much withheld from your paychecks. you may have missed an opportunity to invest that same money in an interest-bearing account.

Remember, a tax refund is not a reward - it is simply a repayment of money you never owed the government in the first

Another mistake taxpayers make is asking their employers to withhold too little from their paychecks.

For example, Ed and Anne

bought their first home last year. To help them meet their mortgage payments, they increased their withholding allowances by 10, which increased their monthly take-home pay by about \$470. But they overestimated the tax benefits of owning a home and ended up owing more than \$1.500 in federal income tax.

If your 1988 tax return socked you with an extra-large tax bill. don't let history repeat itself.

This year, if you fail to set aside at least as much tax as you owed last year, or at least 9 percent of your 1989 tax liability, you will be hit with a 10 to 12 percent nondeductible penalty on the underpayment due. In other words, if your total federal tax bill comes to \$10,000 but your tax withholding adds up to just 80 percent of that amount, or \$8,000, you will have to pay the fedeal government \$2,000 in tax plus a penalty of approximately \$100 to \$120 on the \$1,000 underpayment.

Accurately estimating the amount of federal income tax you need to withhold does not require the mathematical wizardry of Einstein, although Form W-4 may make you feel that way

To assess whether your withholding is on target, start by reviewing the outcome of last year's tax return. If you received a large refund or had to pay a hefty tax bill last April, you probably need to adjust this year's withholding as soon as possible.

Even if your withholding was correct in 1988, don't assume that you can simply take the same number of allowances year after year. If you do, you will inevitably wind up withholding too little or too much Changes in tax law, income allowable deductions, marital status, place of residence, or number of dependents can all affect how much tax you must pay and how many allowances you should claim.

After you review last year's tax return, estimate yor tax liability for 1989. Take into account any changes in tax laws or personal events, such as the purchase of a new home or the birth of a child, that may cause this year's tax liability to differ significantly from last year's liability.

Once you have a rough idea of how much federal income tax you will owe for 1989, take a look at your most recent paycheck stub.

Keep in mind that by the end of August, your federal income tax withholding should equal two-thirds of your total tax bill. In other words, if your estimated tax liability for 1989 is \$12,000, two-thirds of your tax bill, or \$8,000, should be paid by the end of August.

If your withholding figure is way off the mark, the New Hampshire Society of CPAs suggests that you update your W-4 right away. You can obtain a copy of Form W-4 from your company's payroll office, your CPA, or the IRS by calling 1-800-424-3676.





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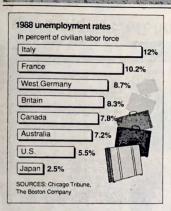
THURSDAY, AUGUST 24 AT 11AM; PARCEL 1 - 89 VINTON ST; Corner of So, Willow St. - Map 373. Los 1, 2, 8.3. The property is improved with a commercial building used for a men's obthing store 8 a six shop. Total area of the building is 19,591 a.g., it. The six has excellent visible, 10 be sold with a corner for lat So, Willow St. & Vinton St. which is 17,665 b; it. & serves as a parking lot. PARCEL 2 - 229 VINTON ST;. This property consists of a 7,314 sp. it. but adjacent to Jam's Oxford shop which is improved with a 6 room cape. The home often 1,280 sq. it. of living area with 4 bedrooms, 1 bathroom, full basement 8 it car garage. PARCEL 3 - 289 VINTON ST;; Map 372, Lot 5. This property consists of a \$5.55 sq. ft. lot adjacent to 280 vinton St. improved with a 6 room cape. This home often 1,380 sq. it. of living area with 4 bedrooms, 1 1/2 baths & a full basement.

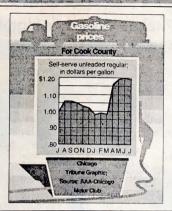
TERILS: Parel to the entire! - \$50,000 down, Parcel 2 & 3 - \$10,000 down in cash or certified funds at the time and place of sale. Balance due in 25 days. For further terms, request a copy of the Mortgages's Notice of Sale and a complete bidders packet.

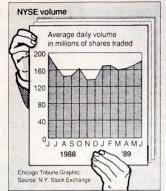
DIRECTIONS: Take So. Willow St. exit, Rise. 28 off I-293 towards Manchester approximately 1 mile.

Ref. #9PM-118

#### The Business Numbers







# Your Business Card Has Many Uses

Even in the smallest of small businesses, handing out business cards is as normal as adding up the day's take.

For a small business owner to tell a customer, supplier or luncheon companion that he or she doesn't "have a card" is almost as shocking as the idea of turning down a big new order.

As J. Donald Weinrauch and 'Nancy Croft Baker write in their new book, "The Frugal Marketer" (published by a division of the American Management Association), a business card "is an acceptable, low-cost form of communication. In fact, your contacts, prospects and associates expect to receive your business card."

So it follows that the design of a business card - and even its size — is important.

Weinrauch and Baker, citing suggestions from Sales and Marketing Digest magazine, talk about card design and then offer

 Make your cards onefourth inch larger than normal

BEIJING (AP) - Cuba has

banned two Soviet publications

because they allegedly promote

anarchy and are fascinated with

he bourgeois American way of

**Cuba Bans Publications From the Soviet Union** 

#### Small Business

#### By Robert Dietsch

sales prospect and his or her ly rely on their secretaries to solution.' keep and file calling cards.

· While in the presence of a sales prospect, add your home address and phone number in pen. The authors concede this suggestion is "tacky" and may bring frowns from lawyers, accountants and engineers. But some customers, the thinking goes, like a personalized touch.

• Print a year's calendar on the back of your card to encourage prospects to keep the card and use it for future reference.

The authors then quote David Kaltenbach, a corporate identity and graphics consultant in Akron, Ohio, as saying that a business card's design should reflect the way a card is used:

"Will the card be used as a sales tool, a reminder for the holder to stand out from the competition? For example, if

It said the publications make

apologies for anarchy and bour-

geois democracy, reflect a "fas-

and report favorably on "those

cination with the U.S. way of life.

• Give your card to both a you want your card to stand out. special inks and paper or more secretary. Executives frequent- than one color could be the

More tips:

• Don't use more than one symbol or logo per card.

• Display your firm's logo prominently

• Be consistent. All members of the firm should use the same card design.

The design, color, size and content of a business card should depend on the type of enterprise and how the small business owner wants the firm to be perceived by customers and even suppliers, according to graphics experts.

Frederick J. Cowie, who designs business cards and brochures, says that before a business card is finally designed, marketers should perform an anaylsis to understand the experiences, skills, obstacles, goals, plans and life-style expectations of the business and its customers and competition.

its place.

To many small entrepreneurs, however, this might seem a bit much to do before ordering a batch of calling cards.

Other tips provided in the Weinrauch-Baker book:

· Carry several dozen cards at all times. · Attach a card with every

company and personal letter. Letters may be trashed, but cards are often filed.

 Never pass a bulletin board without tacking your card to it.

 Avoid using someone else's card by scratching off the other name and printing your name in

According to Weinrauch and Baker conclude:

"Business cards are a popular way to network. They are your calling cards. You must distribute them widely and frequently. If used properly, business cards are an outstanding tool for shoestring marketers that deserve your attention."

(Robert Dietsch writes this column weekly for Scripps Howard News Service.)

# Toyota To Modernize Its Decision-Making

NEW YORK (AP) - Toyota Motor Corp., the conservative giant of Japanese industry, says it plans to drop special courtesy titles for employees and cut in half the number of approvals required for most decisions.

The steps are part of a broad plan to make Toyota more flexible and "provide every employee the opportunity to work creatively and to the fullest of his or her ability," the company announced last week.

Toyota also said it will spend \$730 million on bettering employees' work lives, through new recreational facilities, dining rooms and company housing for both married and single employ-

Aspects of Toyota's plan such as more company housing are strictly Japanese, but the emphasis on employee creativity is Western.

are trying in some respects to

become more American.

This is in order to have quick decisions and get more ideas. more energetic work from the staff," said Akikazu Kida, a Toyota spokesman in New York. The changes were also announced in Tokyo.

To promote workplace democracy, old titles such as kacho (manager) will be discarded and all employees will be referred to simply as san, the Japanese equivalent of Mr., Mrs. or Ms.

Personnel evaluations that have been dominated by seniority will now take performance more into account. Toyota said. About 1.000 supervisors will be reassigned to creative, hands-on

Toyota is the largest industrial company in Japan and has a reputation for a slow, conserva-While American companies tive management style, in conare trying to be more Japanese trast to more Western-style comin management, the Japanese panies such as Honda Motor Co.

32 LAV



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WRIST WATCHES WANTED

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Cuba Bans Publications From the Soviet Union BEIJING (AP) - Cuba has

banned two Soviet publications because they allegedly promote anarchy and are fascinated with the bourgeois American way of life. China's state news agency reported yesterday

The official Xinhua News Agency reported from Havana that Cuba's official Granma newspaper announced the ban on "News from Moscow" and "Sputnik."

In an editorial titled, "An Undeferrable Decision, Consequent With Our Principles," Xinhua quoted Granma as saying the two Soviet publications are "nearly always controversial when not substantially divergent from the criteria and essential direction of the Communist Party of Cuba.'

It said the publications make apologies for anarchy and bour-geois democracy, reflect a "fas-cination with the U.S. way of life, and report favorably on "those in the Soviet Union who deny the guiding role of the (Communist) exalt foreign party and ... investment, rediscover private property, question internationa-

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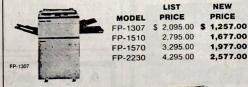
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The consumer's best friend? It's Consumer Corner, a full news section each Wednesday in The Union Leader filled with consumer

# Beefy High-School Dropout

# Restaurant Founder Pitches Wendy's Hamburgers in New Ads

By SKIP WOLLENBERG The Associated Press

NEW YORK - R. David Thomas, the hamburger restaurant chain founder starring in the new Wendy's commercials, has no interest in elbowing Chrysler's Lee Iaccoca aside as one of America's best-known executive pitchmen.

The beefy high-school dropout who amassed a fortune peddling fast food said he'd just as soon retreat to corporate obscurity if Wendy's admakers could devise an alternative campaign that would sell hamburg-

But for now, Thomas is trying to project grandfatherly sincerity and folksy charm in a series of ads designed to reignite growth at the company he named after one of his daughters 20 years ago

'If it works, it's fine," Thomas, 57, said as he discussed his new role in an interview. "If it don't work, I'm gone . . . I'm history. When I get up in the morning, I'd rather see our stock go up than me on TV.

He owns about 8 percent of Wendy's stock, worth about \$40 million at recent market prices.

The ad campaign comes at a potentially pivotal time for Wendy's International Inc., a Dublin, Ohio-based concern that has lost ground by some measures over the past few years among the nation's fast-food chains.

Average sales at Wendy's 3.762 restaurants rose 2.4 percent to \$759,000 per store last year, breaking a three-year slide. But sales per store were well below the company's peak of \$871,000 in 1984, when Clara Peller's commercial battle cry "Where's the Beef?" helped stir consumer appetites for Wendy's.

In those days, Wendy's ranked third among the fast-food chains behind McDonald's Corp. and Burger King Corp., which continue to claim the top two spots. But Hardee's Food Systems Inc. reported average sales of \$920,000 at its 3,200 restaurants in 1988, moving ahead of Wendy's by that measure.

Industry analysts say part of the reason for the decline is that Wendy's advertising message became muddled after 1984.

An ad called "Russian Fashion Show," designed to emphasize the choices Wendy's custom-



R. DAVID THOMAS, founder of Wendy's fast food chain, insists he has no interest in competing with anyone for recognition as corporate America's best-known executive pitchman. The 57-year-old Thomas founded the company 20 years ago and named it after his daughter.

awards but sales per store fell in was really dealing with," he 1985. Campaigns over the next said. two years using the themes 'Choose Fresh. Choose Wendy's" and "This is the Good Stuff' failed to halt the decline.

In 1988, Wendy's and its new ad agency, Backer Spielvogel Bates Inc., scored some points with its funny "Hamburger A-Hamburger B" ads in which a pitchman asked strange people to choose between a fresh hamburger from Wendy's or an obviously inferior product from someone else.

The weirdos always picked Brand X.

But that approach was a reprise of ads another agency had made for Wendy's years earlier. Backer senior copywriter Jim McKennan looked for something new.

Thomas saw a few suggested approaches, didn't like them and decided to urge the admakers imself to stress the basics of what made Wendy's different fresh meat, choice of toppings and custom preparation. "I

After hearing Thomas out, McKennan said Backer's creative director, Bob Lenz, suggested that they try to talk Thomas

into being in the ads himself. Thomas had appeared in Wendy's ads in 1981, but his short introductions to the commercials were overshadowed by the controversy that arose over use of a double negative in the same ads: "Ain't no reason to go anyplace else.'

Wendy's executives persuaded Thomas, who had stepped back from company operations in 1982 by becoming senior chairman, to return to the front

McKennan viewed it as a rare opportunity. Thomas founded the first Wendy's in Columbus, Ohio, in 1969 and named it after his daughter Melinda, who was then 8 years old and known to her brother and sisters as "Wen-

Putting Thomas in ads would give the company a personality,

"The theme is that Wendy's is in his image - American ideals and hard work and giving people a lot for their money. What better way to say that than have, the guy who started the whole thing deliver it," McKennan

On the days they shoot ads, McKennan said he and Thomas go over what the admakers would like him to say, and Thomas decides how he would say it.

In one ad, a curly-haired teenager sits beside Thomas at a Wendy's, and Thomas says. "Howdy, dude."

That was Thomas' idea, the founder grinned. "In the script, he called me dude. But I told them to let me call him dude. seeing that he looked like one with that earring and all," he said.

Thomas' performances in a half-dozen ads to date are unpolished. McKennan said that makes them more believable.

But there are limits to realism. Thomas tools around in a 1952 Studebaker in another ad. but it wasn't his. Thomas said he didn't even like the car.

His homespun appeal evidently isn't universal. Bob Garfield... an ad critic for the trade journal Advertising Age, called Thomas "a steer in a half-sleeve shirt" and said the ads wouldn't help! sales. But Wendy's executives say sales have improved in the past two months.

Some viewers find it jarring that Thomas says "biness" rather than "business" in the closing line: "Our hamburgers are the best in the business or I wouldn't have named the place after my daughter."

Thomas said the slurred word was simply a mistake, and promises that he will pronounce it correctly in future ads.

McKennan plans to argue against it. "You don't want to take all those edges off. It's one of those things that makes him. particular." he said.

#### Solar Car Acclaimed

WASHINGTON (AP) - Zipping back and forth in front of the Capitol, the knee-high vehicle looked like a space age toy.

But senators who celebrated

the completion of the cross-country journey of the prototype solar-powered vehicle are taking James Worden's crea-

The consumer's best friend? It's Consumer Corner, a full news section each Wednesday in The Union Leader filled with consumer tips, best buys and fashion news.

Wendy's advertising message

An ad called "Russian Fashion Show," designed to emphasize the choices Wendy's customers enjoy, generated laughs and

decided to urge the admakers himself to stress the basics of what made Wendy's different fresh meat, choice of toppings and custom preparation. "I didn't think they knew what they

then 8 years old and known to her brother and sisters as "Wen-

Putting Thomas in ads would give the company a personality, McKennan felt.

But senators who celebrated the completion of the cross-country journey of the prototype solar-powered vehicle are taking James Worden's crea tion seriously

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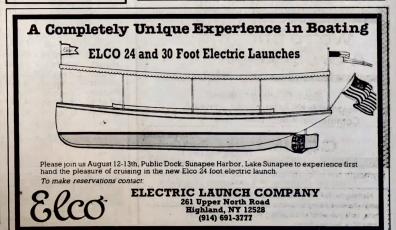


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#### The Past Is Present

By Mark R. Horowitz

#### Take a Philosophical Approach

One major difficulty companies face when attempting to create a long-term plan is finding the time to do it.

Most managers are too busy with "this quarter" to even consider how to plan for the next one, let alone the next two or

Yet besides hiring outside consultants to figure out where a company is going — or should be going — most enterprises cannot afford the services of a full-time, on-staff thinker.

Maybe that's a shame. True, it would be hard to justify or measure the profitability of such a person, but it might be beneficial to have a full-time rover of the hallways and the meeting rooms, listening and learning about what's happening and why may or may not work for the future.

Ancient Rome recognized that thinkers had a place in society. Indeed, these "philosphers" had certain rights and were recognized by the law.

The 6th century Eastern Roman emperor, Justinian, quoting an early constitution of the republic, stated that "a fixed number of philosophers has not been set because philosophers are scarce." He also realized that many philosophers in his day were rich men, a state not very common to today's thinkers.

But Justinian felt that the very wealthy ones, if truly philosophers, would be willing to help their particular cities using their own wealth, and "if they quibble regarding their estate, they will thereby make it plain that they are no

He also pointed out that philosophers, along with other professionals, were exempt from serving certain offices, including market commissioners, the priesthood, jurors or envoys. They also could not become soldiers against their will.

Justinian noted, however, that future philosophers would not be able to take the lecture circuit in order to enrich themselves. He wrote that "only one teaching in his won city has this immunity (from offices)." If they shared their throughts beyond the city limits, they were subject to all the public services of non-professionals.

Inscriptions from the 2nd century A.D. at Delphi in Greece show that philosophers were given special privileges. One such thinker, Gaius son of Xenon, received the following benefits for himself and his descendants:

"Priority in consulting the oracles, public-guest status, front seating at public spectacles, priority in the lawcourts, personal inviolability, total immunity from taxation, the right to own land and a house, and the other honors that are granted to men of distinction."

Philosophers and their deep thoughts were clearly admired and protected by an empire that lasted a thousand years and saw such thinkers housed close to the seat of power. Advisers and thinkers were deemed important to the course and scope of decisions that affected the entire empire.

While it might seem a luxury today to have a vice president of thinking and planning, maybe companies ought to consider how to use people who can have bearing on both the top priorities and the bottom line.

A little thinking amid the heat of next quarter's numbers might go a long way to ensuring that future quarters will exist all

Mark R. Horowitz is a Chicago-based communications consultant and historian.

#### Liquor Licenses

# SLC Suspends Three Private Clubs

#### New York Stock Exchange

NEW YORK (UPI) — Following are complete weekly nationwide composite prices for stocks listed on the New York Stock Exchange.  Friday, August 4, 1889  Net Sales Net	Sales Net  365-Day Yld P.E (hds) High Low Close Chg.
	(H) 19% BallyAni 30 1.1 24 25469 29% 26% 276%—1% 15% 12 Ball Bcp 50 3.3 108 2021 15% 14% 15% - ¼ (H) 28½ BallGas 2.10 6.4 10 4204 33% 32% 33 53 48½ BHGs pf4½ 8.7 2170 52 50½ 52
—A A—	53 48½ BHGs pf4½ 8.7 2170 52 50½ 52
(H) 21¼ AAR .44 1.4 22 x808 33% 32½ 32½ 32½ .46 (H) 43¼ Abbolt 1.40 2.2 19 1325 66 62% 63½—1¾ 18¼ 13¼ Abilibi 1 6.9 513 14¼ 14 14½ -½ 10½ 8½ ACMM .33b 4.6 34 x1765 9½ 9½ 9½ 9½ ½	35% 29% BCBilb .50b 1.4 520 35% 32% 35% - 2%
1814 1314 ADMOI 21 6.7 313 44 1765 914 914 914 48	
111/4 10 ACASC 21h 11 4347 111/4 111/4 111/4- 1/6	
10% 8% ACMOD 33b 7.3 x1186 9% 9%	(H) 54% BKA pf1.50b 9.3 22 139 64% 63% 64% 44%
81/6 51/6 AcmeE .329 3.8 42 45 81/6 81/6 81/6 1/4	(H) 33 BkA pf.89b 9.6 11 612 37% 36% 37% 1%
16% 14% AdamE .48a 11. 971 16% 16 16% - 1/2	30% 22½ BkBost 1.24 4.4 67279 29½ 28 28½— ½ 81½ 62 Bbs pf1.62 9.8 12 210 66 66 66 + 1½ 44½ 35 Bbs pf.88b 9.5 12 27 37 36 37 - 1½
193 161 AdR pfA1.84 9.8 100 183 181 181	201/ 101/ PLAIF 1 24 41 5 7829 271/6 201/6 P221/6 - 14/6
131/s 71/s Adv Micro 81 8921 9 81/s p81/s + 1/s	
93/4 63/4 Advest 12 1.4 18 641 83/6 73/4 83/6 + 3/8	(H) 341/2 BankTr 2.08 3.8 7 17447 551/6 521/6 541/6 + 11/6
491/4 123/4 AffiPub 5.22 1.7 16 8619 131/8 121/8 13 + 1/8	
4% 2¼ Aileen 15 251 2% 2½ 2½ 2½ 15 25 24 2½	261/2 181/4 BardCR .32 1.4 16 8783 231/6 21 221/6 12
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107 102 AlaP pf11 11. z30 105 105 105 - 1/2	16½ 13 BarlieMt .10 .7 15 8605 14½ 13½ 13½ ½ 63½ 39% Bausch 1.16 1.9 19 1884 62¼ 60¾ 61¼—1½
043/4 081/4 AlaP 049 9.5 71270 951/4 941/8 941/4 + 1/8	(H) 161/4 Baxtriti 56 2.4 18 54588 241/6 221/6 231/1 1/6
(H) 79½ AlaP pf8.28 9.6 10 87 85½ 986 +1 (H) 80 AlaP pf8.16 9.0 442 92 90% 91 + ½ 10 8½ AlaP pf.87 8.8 151 10 9¾ 99% 1	(H) 56 <sup>3</sup> / <sub>4</sub> Bxtr pf3.50 4.9 2162 74 71 72 -1 45 <sup>3</sup> / <sub>6</sub> 35 Bxtr pf1.85b 9.7 1312 37½ 36 37½ -1½ 16½ 8 Bay Fncl 45 8½ 8½ 8¾ 8¾ -½
30 17% AlskaAir .20 .7 13 5090 27% 26% 27 — /s 22% 14% AlskaAy .30 1.4 15 1185 21% 21/2 21/2	161/4 8 Bay Fncl 45 8½ 8¼ 8½ - ½ 27½ 191/4 BayStG 1.68 7.8 8 417 21¼ 21½ b21½ ½ (H) 29½ BCE 2.48 7.0 4104 35½ 35 35½ + ½
(H) 30½ AlbrioB 36 7 23 x1458 48½ 45½ 948½ - 2½ 37½ 23 AlbrioA 36 7 19 x560 37 35 36½ - 1½	(H) 11% BearSt .56 3.2 11 23167 17% 16½ U17½ + ¾
(H) 30 Albrison .80 1.6 23 x3780 52½ 50% U51½ 24 18¾ Alcan s1.12 x30248 22½ 22¼ 22½ ½ ½	221/4 171/6 Beckm .07b .4 13 19034 191/5 181/6 181/6 1/6
33½ 23 AlcoStd .76 2.3 9.4549 33½ 32½ 32½ 77 50¼ Alexandrs 54 15 63 62½ 62¾ ½	58% 48% Becton 1 1.9 13 9538 54% 53% 54 + %
(H) 21% Alex&Alex 1 3.5 18 6857 28% 27% 28% - 1%	(H) 67% Reliati 4.40 4.6 14 13432 98% 93% p96% - 2%
3½ (L) Alighny Intt 1310 ½ ½ ½ ¼	(H) 38% ReliSth 2.52 4.8 15 24844 53% 51% 52% + %
20½ (L) Alig Inii pfC 437 2½ 1½ 1½ 1½—1½ 41½ 27½ AligLdim 1a 1.3 7 984 36½ 34 35½ - 1½	14% 20% Bemis .60 1.8 23 657 34% 33% U33% %
1976 14 AlloG of 75 11: 123 16% 15% 15% 15% 16%	461/4 391/2 Benef pf4.30 9.4 18 451/4 451/4 451/4 1/4
25½ (L) Allergan (H) 9½ AlliCM 1.40 10. 28.2505 14½ 13½ 14 + ½ 2.7½ 13½ Allied Prodt 1287 15½ 14½ 15 + ½	
(N) 2156 Allesia 180 49 12 20946 38% 36% 37%	(H) 334 Bengel .19e 4.0 7 5547 5 43% U434 34 114 1/8 Berkey 475 13-64 5-32 5-32—1-64 (H) (L) Berkshire H .0143 z1160 7775 7400 7675 - 250
	(H) 251/4 Berry Pet 624 271/6 261/6 271/6 1/6 151/6 (L) Best Buy 14 681 7 61/4 61/6 1/2
403/4 11 % ALLTEL 5 6474 37% 32% 35% + 3%	(H) 14% BET .27b 5.3 12 152 20% 20 20 + %
271/4 1934 AMAX 40 1.5 3 x 113313 26 /2 24 /6 U26 /2 + 1 //6	56/4 48/2 Bih5ii pi5 9.8 x5494 52/4 50/6 51/4 + /2
44½ 38 AMAX PIB3 7.1 x12 43 41½ 42½ - ½ 19 10½ AmaxG .08 .6 18 901 12½ 11½ 12½ - ½	9½ 3½ BevEnt .05h .6 14252 8½ 7½ 8 — ½ (H) 7½ Biocrit Lab .39 4211 20 16½ p18½— ½ 29½ 18 Birm5tl .50 2.3 7 4353 22½ 20½ 22½ -1
4% 3% AMCA Intl 80 4 3% 4 + Ve	29 % 18 BirmSH .50 2.3 7 4353 22% 20% 22% -1 25% 18% Black&D .40 1.7 13 20359 23% 22% x23% 29% 24% BlckHII 1.52 5.2 12 374 29% 28% 29% - %
1516 916 Amdura 21 515 13% 13% 13%	29% 24% BickHil 1.52 5.2 12 374 29% 28% 29% - % 10% 8% Biackst 1.10 12. 3760 9% 9% 9% 9% + %
27½ 20¼ Amdr pf1.95 8.0 55 24¾ 24½ 24½ ¼ 41½ 25½ A Hess .60 1.5 26 22031 39½ 37½ p39½ - 1¾ 69½ 40½ AMR 9 31385 69¾ 67¾ 68 — ¾	10% 8% Bickstrar 1 10. 1035610 9% 9% 1033613 33% 24% BlokHR 1.28 4.0 18 11750 32% 31% p32% //
69% 40% AMR 9 31385 69% 67% 68 — % 27 14% ABarck 1.6 .6 3948 26% 25% 26% + % 78% 44% ABrand 2.44 3.2 13 11402 77% 75% 77% - % 28% 24% ABra pt2.75 9.5 182 29% 28% + %	35% (L) BickbstrE s 22363 15 13% p14%— %
27 14¼ ABarck 16 .6 3948 26½ 25¼ 26¾ 4 ¼ 72½ 44¼ ABrand 2.44 3.2 1311402.77½ 75½ 77½ 4½ 26¾ ABrd pt2.57 9.5 182 29½ 28½ 28½ 28½ ½ ½ (H) 90¼ ABrd pt2.67 1.7 13 156½ 153½ 153½—1½	7% 5½ BlueCh .38b 7.5 1560 7½ 6% 7½ + ½
(H) 90¼ ABrd pt2.67 1.7 13 156¼ 153½ 153½—1½ 39¼ 25 Am Bidg .92 2.6 19 130 35¾ 35 u35 — ½ 32½ 23½ AmBusPd s 15 152 27 25½ 27 - 2½	54% 37% Boiled 1.40 3.0 77673 46% 44% 50%—2% (H) 39% BoiseC 1.40 3.0 77673 46% 44% 44% 46%+1% 17% 7 Boilber .06 .8 23 x2929 7% 7% u7%— %
22% 19% ACapti 2.20 10. 475 21% 21% U21%+ %	17½ 7 BoltBer .06 .8 23 x2929 7½ 7½ U7½ ¼ 20¼ 17½ BondDb 1.86 9.2 205 20¼ 19¾ 20¼ + ¼
2214 1919 ACADRI 2.20 18. 475 2114 2114 12114 147 2214 1914 1714 1714 1714 1714 1714 1714 17	154 1/2 Rodition wt 77 1 1/2 15-14-1-16
10 8½ ACapin 1.10 11. 912 9½ 9½ 9½ 11½ 8½ ACapin9 1a 10. 10 10 10 9½ 9½ 19-32 ½ Am Century 42 11-32 ½ 9-32-1-64 (H) 44 ACyan 1.20 2.0 17 18193 60½ 57½ 58½ - ¾	24 (L) BrdC ut.92b 6.2 1955 151/2 141/4 141/6— 1/2
(H) 44 ACyan 1.20 2.0 17 18193 60% 57% 58%; 44 (H) 23% AEFW 2.32a 7.6 9.21047 31 29% 29% (H) 25% AMEXP .84 2.2 16 53670 38% 26% p.38 + %	151/4 131/4 BosCit 1.60d 10. 7 203 14 131/4 131/4 1/9
19% 11% A Fami .28 1.8 11 10163 16 15 15%- 14	18 14 BostEd 1.82 11, 96413 17% 17 17%— Ve
(H) 291/1 AmGen 1.50 4.0 11 x12740 381/3 371/2 371/2 181/4 71/4 AGY11n .28b 18. 1155 81/4 8 81/4 - 1/4 (H) 91/4 AGY117 .17b 1.7 348 101/5 10 101/4	(H) 14 BostE pf1.46 9.8 x284 15½ 14½ 14½ 14½— ½ 34½ 25½ Bowatr 1.12 3.8 7 9701 29½ 28½ p29½ +1½
	(H) 25¼ BP Prdhoe 980 28½ 27¼ 28¼ + ¼ 12% 7½ BrazilF 79b 7.3 1371 10¾ 10½ 10¼ + ¼
221/2 (1/4) AHIM 2:16 %.9 I43/61/322/0 21/9 22 — % 221/2 (24/2 4/4 24/4 24/4 24/4 24/4 24/4 24	
10½ 8½ AincP .34b 11. 1262 10½ 9¾ 10½ -¾ 26¾ 14½ AM1 .72 .2.9 26 29902 25½ 25 p25½— ¼ 97½ 48 Amrte 32.92 4.9 13 17643 43 59½ 59¾— ¼	52½ 40¼ BristMyr 2 4.2 16 105941 48½ 46½ 47½—1½ 210 175 BrisMY pf2 1.0 1 203 203 203 —4
	210 175 BrishAV pt2 1.0 1 203 203 203 —4 36½ 24¼ Brith 1.36d 4.4 8 12013 34½ 32 232½—2½ 35½ 27½ Brith 1.86d 5.3 13 13 1916 34% 31½ 32½—2½ 61½ 48½ Brith 1 2.02b .5 14 8802 60½ 58½ 58½—1½
404 AV AM Intl 2317 2094 AM Intl 192 7.2 437 2194 2194 2194 2194 2194 2194 (H) 59 AminitiG. 40 4 14 1676 7595 2194 7594 2594 1114 594 AMBUT 225 226 1231 11 1094 1094 1094 1194 384 2894 APresdin 30 1.4 9736 3294 3194 32 — 14 65 5354 APris pd 3.9 4.3 51 54 54 54 54 54 54	
(H) 59 AmintiG .60 .4 14 15767 95% 92% 95% - 2% 11% 94 AllMTY .22b 2.0 1231 11 10% 10% - 10% 10% 10% 10% 10% 10% 10% 10% 10% 10%	15% 11 British Steel 8703 12% 12 12%— % 52 37% BritT1 .84b 4.6 9 x4907 43½ 42 42%—1%
1814 1114 Americal 2 13. 7 302 1376 1376 1574 16	(M) 19% Brd pt 1.50 4.2 x168 35% 32% 35% -3%
191/2 15% ASVGBK PIA 11. 232 171/2 171/4 171/4- 1/4	(H) 22% British 1.10d 3.2 12 337 389, 291, 291, 291, 291, 291, 291, 291, 29
	1814 1214 BrSharp .32 2.3 19 119 14/6 13/6 1376- 76
72% 48% AmerStrs 1.3 28 4112 71% 47% 48% 47% 74% 17% 17% 57% ASTrs p44.38 5.9 501 76 74% 74% 17% (H) 24% AT&T 1.20 3.0 90214 41 39% p39% p39% 4	(H) 22½ BrownF .56 1.5 24 19238 39½ 37 p37½—1½ 19½ (L) BRT 2.48 16. 6 285 15½ 15½ 15½—½

15. 1 9 9 9 9 ... 0 23 871 528 515 523 ... 2.5 10 5398 40% 39% 40 ... 11. 396 83½ 83½ 983½ 8½ Canl 309½ CapCiti 44% 29% Carlisle 12% 5% Carolco 4% 15-16 Carolco 271/4 193/4 CaroFr (H) 43% Carpntr 6½ 4½ Carriage 14½ 7¾ Carriage 14½ 7¾ CarfWa 18½ 14 CascNG (H) 24½ Castle 69 53¼ Catrplar 33½ 24¼ CBI 220½ 157 CBS 220¼ 157 CBS 4½ 2½ CCX 11½ 9¼ CCX 37½ 16½ CDI (H) 9½ Cedar 69¼ 40¾ Cente (H) 9% CedarF 69% 40% Centel 18% 12% CentEn 37% 4% Chewro Lazee
(4) 33 Chiir's
(4) 33 Chiir's
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40% (5) ChickFul 311
40% 35 Chiristiana
35 27 Chrvs pf2,37
35 27 Chrvs pf2,37
36 27 Chrvs pf2,37
37 Chrvs pf2,37
38 27 Chrvs pf2,37
39 21% Chrvs pf2,37
30 21% Chrvs pf2,37
30 21% 3.0 9 4937 77% 48 1135 576 14. x162 376 4.8 11 10000 6176 12. 2785 976 6.6 11 1095 3776 3199 3374 Cleve

#### **SLC Suspends Three Private Clubs**

clubs have had their alcoholic 20-year-old customer. The legal beverage licenses suspended for drinking age is 21 serving drunken patrons.

licenses of

20. 4 Ammonoosuc St. in Woodsville for serving beer to two patrons to the point of intoxication. The five-day suspension begins Aug. 15.

Club de Raquetteurs Joliette, 30 Mason St. in Berlin, for serving beer and liquor to three people to the point of intoxication and selling more than one to a patron to the point of glass of liquor at a time to a customer. The two-week suspension begins Aug 14

Lebanon, for serving a person beer to the point of intoxication, and their guests. resulting in a five-day suspension that begins Aug. 16.

The commissioners also suspended for 10 days, beginning Aug. 21, the license of the Village Store, 1422 Hutchins St.

CONCORD - Three private in Berlin, for selling beer to a

Warning letters were issued to The State Liquor Commission four licensees listing violations voted last Monday to lift the of the state liquor laws and SLC regulations that could result in • The American Legion Post disciplinary action if repeated in the future:

☐ Bretton Woods Ski Area. Route 302 in Bretton Woods. allowed an 18-year-old patron to drink beer and sold more than 16 ounces of beer at a time to a

Millstream restaurant, 143 Lake St. in Bristol, served beer intoxication.

☐ The American Legion Post 11. 38 Webster St. in Jaffrey, • The Fraternal Order of served alcoholic beverages to Eagles, Rockdale Complex in eight non-members. Private clubs may serve only members

□ Rimmon Club, 595 Dubuque St in Manchester, left its main door unlocked. The SLC rules require private clubs to operate behind locked, buzzercontrolled doors.

77% 56% AStrs 5.9 501 76 11 10 2107 101/ 171/ 1314 AWT PIA1.25 1290 131/4 AW1 pfB1.25 (L) Am Hotels 293/4 Ameron 1.12 31 x547 14% 6% 2.6 13 105 37% 36% 37% 5% 5 17 7231 18% 16% 18% 11% 11% 4.3 23 1746 14% 13% 14% - ¼ 10. 329 10% 10% 10% 10% 3% x47237 46% 45% 946% - % 2.7 15 x14457 45% 42% p45% - 21% 121/4 Ametek 2.1 512 1.2 10 1720 37 121 512 14% 14 1720 7 6% 121 8 7% 1.2 10 1720 7 6¾ 6¾ ¼ 37 121 8 7¼ x7¼ √ 4.7 8 558 28½ 27¼ 28 - ¼ 12 5206 6¼ 5½ x6¼ ¼ .9 50 6881 36½ 33¾ p35 + 1¼ 45- Anacomo 93/4 Analog 19% Angelica 8 Angell 29% AnhsrBs 3.0 14 625 26% 25% 14. 299 11% 10% 1.6 18 x24836 46 43% 3.8 11 x3260 36¼ 35% p36½ 2.0 42 11703 15¼ 14¼ p14¼-1259 1234 121/4 12% - % 90 83 + 2% 35% - % 12% + % 32% - % z10470 90 1/2 88 1/4 z4990 83 81 1/4 73 z10470 90 1/2 88 1/4 z4990 83 81 1/4 7 133 35 1/2 34 1/4 91 80 % APPW P1 83 73 APPW P1 38 30 Apple B 15 % 11 % ApplMag 33 % 17 % ArchrD 8 1865 12% 11% 3 16 x26528 33 31½ 6.7 7 x5221 37½ 35½ 241/4 ARCO 4.6 7395 2134 2036 10. 3 68 68 4.8 17 8375 2232 2236 101/ Arkin

38 Arkla 9½ Armada 9 Armco 202 45¼ 44½ 36 12¾ 12½ 11 35332 12½ 10¾ 9.7 37 46% 45% 8.9 37 23% 23% 2.2 13 14963 48% 46% pf2.10 9% (L) Arrow 944 4% 4% 186 12 11/m 535 21/2 20/2 1558 21 20 1647 48/2 47/2 257 4/4 4/6 151/2 Artra Group .68 pt3.75 3.3 491/2 (L) Arvin (H) 35¼ ASA Ltd (H) 22 Asarco 15¾ 10 AshidC 4491 441/4 421/4 7 x9833 32½ 29% 7 x723 15% 14½ 9 x23556 38% 37 05b 31% AshOil 5% AsiaPc 5% AsstInv 1100 11% 10% U11 3 4309 10 8% 9% 7 369 5% 4% 5% 914 + 1/4 91/4 + 3/4 53/4 + 1 3% Atainta 6.8 12 1361 27 1/2 27 27% 23% AtIGLt 37% (L) Athlone (H) 31% AtlEn 2205 16% 7.3 10 2386 38% 4.4 12 28669 101% 96 1/2 p101 1/4 + 31/2

(H) 31% AllEn 2.76 (H) 76% AllRich 4.50 (H) 183 ARch pf2.80 41 1034 Allas 174 14% AllarosE 1.12 8 3½ Audio Video 15% 10½ Augal .40 6 240 2321/4 240 701 17 151/2 U163/ 7 324 161/8 151/8 151/8 7 324 16 % 15 % 18 112 4 % 4 % 2.7 1726 15 13 % 1.7 8 200 35 34 % 1.3 17 11352 41 % 39 % 371/4 303/4 Ausmont 41¼ 34% AutmDt 7¾ 4½ Avalon 26% 22¼ Avemco 26% 22% Avernoo (H) 19% Averylli 25% 19 Avnet 41% 18% Avon Prod 33% 19% AvonPd 241/4 + 1/2 2.0 17 2477 24¾ 24 24¼ 24 5.5 56705 37¼ 34½ p36½; 11% 2738 29½ 28½ p29½ 4 ¾ 1.3 9 1707 18¼ 18½ 18⅓ 18⅓ ¼ 10 122 18⅓ 17⅓ 17⅓ 34

3.7 9 983 21½ 20½ 4.7 100 24¼ 18½ BakrF (H) 12½ BakerHg 50½ 38½ BakerH 4.7 100 24% 23% 23% 2.3 44 x22693 20% 19½ p20 7.0 x298 49% 48% 49% 2.1 17 183 29% 28% 29% 3.3 23 4992 33% 31% 32% McDnld Estmn

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44 CMS 40 CMS 5246 CNA 10% CNA 4076 2416 CNIM 65 30 4.6 17 2478 4.6 17 2478 9% 8% 0 16 4854 44% 42% Alla Coachm 44% 29% Coastal (H) 74 Cstl p 20% 14 CoastSF (H) 37 CocaCol 2.3 51141 17¾ 17 17¼ 2.1 23 38422 69¼ 63¼ p65¼ 2¾ 2 17 7710 18½ 17¾ p17¼ 117 2131 9-16 ¾ 13-32—3-32 5 19⅓ 19⅓ 19⅓ 19⅓ . ⅓ IN JA COCECO 2.6 12 9811 58% 56% 4.5 4 65% 64 Coloate 671/1 55 ColgP 6.5 4 651/2 64 .8 17 4619 213/4 195/6 91/4 Cololle 10 8% CollHi 480 121/6 12 9% ColMun 30% Col Gas 9% Col Pict 14975 2234 211/2 14975 221/4 211/2 6 x2557 10 91/6 48 91/6 91/4 4 251/6 251/6 61/4 ColSavL 20 261/4 241/4 CISO 26 1/4 24 1/8 CISO pf15.25 115 106 CISO pf15.25 114 1/2 105 CS pf15.25 28 1/4 CISO pf3.45 7210 113 1111/4 15 28% 28 4324 34% 31% 13 5787 29% 27% 35% 25% CombustE 1 8 353 20% 19% U20% - Ve 2016 1916 Compati

NEW YORK, Page 8D

Week in Review WEEK IN REVIEW
By United Press International
For the week ending Aug. 4, 1889:
NYSE Comp. stock volume 1,094,662,970
Volume week ago 1,071,758,830 MARKET REPORT Activity over the past 30 trading days DOW JONES AVERAGE NYSE MARKET DID High Low Adv Dec Unch 567 59 1180 717 266 433 77 1135 738 277 70 53 899 935 324 2,679.44 WHAT Ended 4, 1989 28, 1989 5, 1988 Aug COMPOSITE VOLUME NYSE Past Wk. Prev. Wk. 166,228,550 210,813,920 2 500 Monday 265,221,180 Tuesday Wednesday 217,539,100 225.825.450 2 450 252,556,070 Thursday 201,574,160 216,334,840 Friday 2 400 WEEK'S MOST ACTIVE
NYSE COMP. STOCKS
Sales High Low Close Chg
11,331,300 26½ 24½ 26½ 1½
10,594,100 48½ 46½ 47½— 1½ MEMIE MIMIE MIMIE MIMIE MIMIE BrstIM 10,594,100 48% 46% 47% 1/18 9,570,800 116½ 112% 115½ 2 2% 9,021,400 41 39% 39% 39% 4 % 8,310,800 53% 52½ 52% ½ 8,170,500 110½ 106½ 108 — 2% IBM Texaco WHAT THE AMEX MARKET DID High Low Adv Dec Unch 28, 1989 108 37 394 397 213 5, 1988 39 41 381 430 227 Squibb Marion 8,026,300 36¼ 35½ 7,759,500 36¾ 34½ HISY 7,482,200 28% + 43% + UnCarb 6.892.200 Unisys

2% 2% 29 261/4 431/8 421/8 231/8 211/4 

221/- 11/4

293/4

193.29 190.38 191.64 + 231.03 228.04 229.42 +

JONES STOCK AVERAGE Open High Low Close Chg 2631.07 2687.03 2615.52 2653.45 + 18.21 1274.54 1298.36 1257.47 1250.00—19.20 219.00 222.40 217.68 218.18—1.64

1022.42 1042.22 1015.63 1020.72— 1.58

Open High Low Close Chg 93.72 94.15 93.72 93.83 + 0.41 94.69 95.26 94.64 94.64 + 0.35

92.75 93.26 92.75 93.03 + 0.49

289.41 286.17 286.17 + 0.15 142.65 141.03 141.03 + 0.67

33.34 33.11 33.20 + 0.42 346.08 343.75 343.92 + 1.77

JONES BOND AVERAGES

\$TANDARD & POOR'S

500 \$TOCK INDEX

High Low Close Chg
st 395.68 392.20 393.14 + 1.83

188.83 184.69 184.78— 1.82 94.43 92.67 93.08 + 0.44

165.49 162.61 164.94 + 2.53

451/8+

5,865,600 461/4 441/8

NYSE INDEXES High Low Close

WEEK'S MOST ACTIVE AMEX COMP. STOCKS Sales High Low Cl 4,596,200 61/4 53/6 5 Wng BAT Ech Fur exs Lm 1,403,000

AMEX INDEX High Low Close Chg 378.10 373.80 376.10 + 1.59 Market

WEEKLY SALES Past Wk.

\$11,094,662,970
\$211,951,000
\$tk 79,162,235
\$ 15,321,000 Cmp. Bond Comp. Bond NYSE NYSE AMEX 891,360,000 \$136,192,000 55,973,560 AMEX 66,822,000

NASD volume

Wk Ended Adv Dec Unch Total 1200 973 554 2727 1104 1059 562 2725

WEEK'S MOST ACTIVE NMS STOCKS (Supplied by NASD) Sales High Low Close 379,717,000 40% 37 37%— 237,7179,000 42% 39 42%+ 215,731,000 12 29 31%+ 209,714,000 1079 104% 108 144,221,000 37% 13 3 36%— 371/6-421/4+ 311/4+

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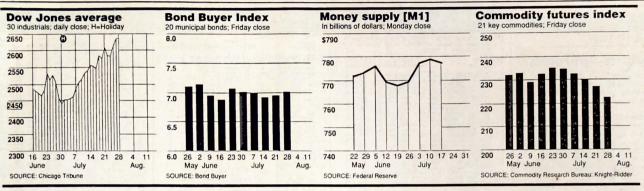
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# Commodities Scandal Lives Up To Billing

By DAVID DISHNEAU The Associated Press

CHICAGO - Lawyers for indicted futures traders say their clients were victimized by a government-engineered media frenzy. At least two are making the claim part of their defense strategies

The six-month frenzy peaked this past week when sweating, cursing reporters pressed against a barricade seeking entry to the press conference where the government announced charges against 46 traders.

Dozens of journalists who arrived too late at the federal courts building were turned away, missing guest appearances by U.S. Attorney General Richard Thornburgh, FBI Director William Sessions and Commodity Futures Trading Commission Chairman Wendy Gramm - as well as the star turn by U.S. Attorney Anton Valukas.

The undercover investigation of futures trading at the Chicago Board of Trade and the Chicago Mercantile Exchange had become public knowledge on Jan. 19 with the first newspaper accounts of the probe.

Between then and last Wednesday, when the government announced the indictments, newspapers and wire services had laid out the whole story, right down to the number indicted - reports had said up to 50 - relying almost entirely on unidentified sources.

The indictments lived up to their advance billing. The racketeering charges against 18 individuals were there and so were the signs of cooperation by 14 defendants who are expected to plead guilty.

ing conspiracy and tax fraud. Most of the charges involve schemes in which traders allegfrom trades they made for customers while passing on to customers their personal losses.

The close match between the pre-indictment reports and the actual charges may reflect good journalism but it irks attorney Thomas Durkin, who represents Sam Cali, a yen futures trader facing some of the most serious charges

'The biggest problem with this case is the leaks to media,' Durkin said. "This is a classic example of why grand jury investigations are supposed to be secret."

Durkin contends that leaks to the media make it more difficult for defense lawyers to barter with the government and that stories linking suspect's names to potential charges almost force prosecutors to build cases that live up to the anonymous specu-

Newspaper reports identified Cali as a target of the FBI probe shortly after the first story broke. He has been charged with racketeering, racketeering conspiracy, mail and wire fraud, and violations of the Commodities Exchange Act.

"The fear I have is that once an investigation gets leaked as a major scandal, there's almost a self-fulfilling prophecy that there has to be a major scandal," Durkin said. "And I don't think this is a major scandal.'

He said Cali was innocent of any wrongdoing, that the trading activities branded by the feds as felonies have been acceptable behavior for years in

The charges range from pre- the Chicago Merc's Japanese arranged trading to racketeer- yen futures pit, where Cali works

Valukas clearly disagrees.

"We are not talking about edly pocketed part of the profit technical violations," he said in announcing the charges.

Other defense attorneys suspect federal prosecutors leaked names and potential charges to the media as a strategy to scare traders into cooperating with the investigation.

"The media couldn't have

attorney Edward Genson, who represents two of the traders indicted Wednesday. "The media did it in conjunction with the government.

Defense lawyer James McGurk is suing the Chicago Merc claiming a Jan. 20 Wall Street Journal story that mentions his client, Brian Sledz, as one of those subpoenaed by the government prompted the Merc to freeze the \$350,000 that Sledz

from the sale of his exchange yield, which moves in the opposeat one day earlier.

been harmed by press specula- percent late Thursday. tion." McGurk said.

day with one count of wire fraud which measures price moveand one count of violating the ments on all outstanding Trea-Commodities Exchange Act. sury issues with maturities of a McGurk is representing him in a year or longer, dropped 12.67 to separate matter involving the 1,188.13.

continue. The first arraignments 13.08 on Oct. 14, 1987 - five days are scheduled for Wednesday before the stock market crash. and the hottest questions now ndicted.

more may be charged.

Here are some commodity price trends for past week:

or the fourth straight week on creation numbers indicated the the Chicago Board of Trade, economy has more resilience Wheat futures also retreated than some economists have exwhile oat futures advanced.

Wheat for September delivery settled at \$3.871/2 a bushel Frj. out," he said. day compared with \$3.87% a In recent days, Platt said, the week earlier; September corn perception had been growing dropped to \$2.191/2 a bushel from that the economy was slowing \$2.29; September oats rose to markedly and that the Federal \$1.40% a bushel from \$1.36; Reserve may have to loosen its August soybeans plunged to credit policy to avoid a recess-\$5.90% a bushel from \$6.49.

in hog futures prices.

August live cattle rose to 74.17 Robert Brusca, chief econo-

# Bond **Prices** Plunge

NEW YORK (AP) - Bond prices took their biggest dive in about 22 months Friday as a stronger-than-expected employment report jolted a market already bracing for a heavy supply of new Treasury issues to be auctioned next week.

The yield of the Treasury's benchmark 30-year bond rose above 8 percent, just a week after it finished the session below that level for the first time in more than two years.

The bond's price fell 21/4 points, or more than \$21 per done it by themselves," said would otherwise have received \$1,000 face amount, while its site direction from its price, "He is one individual who has leaped to 8.07 percent from 7.90

> The Shearson Lehman Hut-Sledz was charged Wednes- ton Daily Treasury Bond Index,

> That was the biggest one-day The leaks and speculation decline in that index since it fell

The trigger for the big price are how many traders will plead decline was the Labor Departguilty to charges and cooperate ment's report on Friday mornwith the government, and how ing that businesses added many more traders will be 169,000 jobs in July as the unemployment rate fell to 5.2 The Wall Street Journal's percent. In addition, the governsources say 25 may cooperate; ment revised upward its original the Chicago Sun-Times says 100 estimate of job growth in June to 250,000 from 180,000.

Elliott Platt, research director for Donaldson Lufkin & Corn and soybean futures fell Jenrette Securities, said the job

"It really brought the sellers

Livestock and meat futures But with the economy still advanced on the Chicago Mer- expanding, he said, bond traders cantile Exchange, marking the are now betting that the central fourth consecutive weekly rise bank will leave its policy unchanged for awhile.

cents a pound from 72.57 cents; mist at Nikko Securities Inter-August feeder cattle rallied to national, said he doesn't "buy 84.50 cents a pound from 83.07 the argument that the employment report was that strong

Friday, August 4, 1989		0.75	THE RESERVE OF THE PERSON NAMED IN
% INTEREST RATES	Week's close	Week ago	Year ago
Average rate paid on bank money-market accounts (Bank Rate Monitor)	6.45	6.51%	5.82%
91-day Treasury bill yield	7.65	8.09%	7.09%
30-year Treasury Bond	8.08	7.99%	9.04%
\$ PRICES			
Commodities Research Bureau Index	222.63	222.33	250.17
Associated Press Commodities Index	612.96	610.43	594.64
STOCKS		Will the	
Dow Jones 30	2,653.45	2,635.24	2,119.13
S&P 500	343.92	342.15	271.15
Wilshire 5000	\$3,369.691	\$3,343.966	\$2,706.300

the signs of cooperation by 14 defendants who are expected to plead guilty.

NEW YORK (UPI) — Following are veekly prices for NASDAQ stocks traded in the NASD National Market System.
Friday, August 4, 1969

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Sales (hds) High Low Last Chg.

e said Cali was innocent of wrongdoing, that the trading activities branded by the feds as felonies have been acceptable behavior for years in

| Amerika | 1.48 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49 | 1.49

(mkt. value of 5000 stocks)

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cents a pound from 72.57 cents; mist at Nikko Securities Inter August feeder cattle rallied to national, said he doesn't "buy 84.50 cents a pound from 83.07 the argument that the employ-

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# NASD National Market System

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Huffman Koos HughesHm 10 Hunter Enviv HuntBsh 74 Hurco Cos Inc Hurchinson T Hyde Athletic Hytek Microvs 553 2<sup>36</sup> 2<sup>36</sup> 2<sup>36</sup> 3<sup>36</sup> 3<sup>5</sup> 523 2 1 10 10 961 5 406 406 1622 2716 2619 2619 46 560 1616 16 16 161 6 6 70 70 10 201 10 12 16

# New York Stock Exchange

365 Day Sales wall						
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39% 28% Comwi Ed 3 8.0 13 28032 38% 37% p37%—1% 109% 102% CE pfL12.75 12. 2650 109% 108 109% - 2% 87% 77 CE pfF8.40 95 83 85 57	12½ 7½ Farah 356 8 7½ u8 (H) 8 Fays .209 1.4 23 1847 15 12½ 14½ -1¾	31 24% HIRC 2.63d 8.7 18 930 30½ 29½ 30½ - ½ 16 11½ Hecla .05d .4 22 4101 13½ 12½ U13½ - ¾ (H) 39% Heinz 1.44 2.4 19 15382 64½ 60½ 460½—2½	12% 8¼ LiggettG .56 5.5 8 x424 10¼ 9% 10½ + ½ 109¼ 52½ LillyFii s 21122 41½ 40½ 41½ 1½	27¼ 21½ NYSEI 2.04 7.5 10 8406 27¼ 26¼ p27¼ - ⅓ 39 34 NYS pf3.75 9.7 3 38½ 37½ 38½		
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44½ 16½ CmptrAsc s 34865 18½ 17½ 18½ - ½ 24½ 9½ Cmptr Fact 9 747 10½ 10½ 10½ 10½ 56 43½ Computr Sci 11822 S 51½ 655½	101/2 61/2 Filtertk .44 5.5 12 208 81/4 8 U8 — 1/4 (H) 121/2 FNNW 1.75d 8.9 151 20 191/2 191/4 - 1/9	(H) 28% Hilnbrnd 50 1.3 21 985 39 37% 38% - % 9% 6% HillsDept 51 16 552 8% 8% 8% 8% (H) 42% HillsD 1 39 1903 107% 102% p105% - 1%	23% 14 LONIM 2.40 15. 6 x785 16% 15% x15%—1 12% 10 LomMS .41b 3.5 2196 11% 11% 11% 9-16 (L) LomasNI wt 99 9-128 9-256 9-256 (H) 27% LoneStr 1.90 5.3 18 6109 37 33% 35% -2%	80 72½ NiaM pf7.72 9.6 5 80 80 80 70 ½ (H) 11½ NiaOS 1.45 9.8 330 14½ 14½ 14½ ½ (H) 6½ Nicholas Ap 1458 9½ 9½ 9½		
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(H) 20% Chenr 1.76 6.9 11 331 25% 24% 25% - ½ (H) 15% ConNGs 1.36 7.4 11 288 19 18 u18% - ½	26% 18% F51BKS 1.64 6.6 53161 25½ 24¾ 25 - ½ 27½ 24¾ F51BKS pfA 870 27½ 24¾ 26½ 26½ 26½	(H) 21 <sup>1</sup> / <sub>4</sub> Holiday 1.6 15 29617 72 67 <sup>1</sup> / <sub>2</sub> p70 <sup>1</sup> / <sub>6</sub> - <sup>1</sup> / <sub>4</sub> 4 22 <sup>1</sup> / <sub>4</sub> HomeD 5.12 .4 32 11127 31 <sup>1</sup> / <sub>6</sub> 30 <sup>1</sup> / <sub>7</sub> 31 <sup>1</sup> / <sub>7</sub> + 1 <sup>1</sup> / <sub>4</sub> 22 <sup>1</sup> / <sub>4</sub> 20 <sup>1</sup> / <sub>7</sub> Homel pf2.95 14. x594 21 <sup>1</sup> / <sub>7</sub> 20 <sup>1</sup> / <sub>8</sub> 20 <sup>1</sup> / <sub>8</sub> + <sup>1</sup> / <sub>9</sub>	112½ 78½ LI Lt plJ x27112 111 911 —1½ (H) 97 LI Lt plI 9129½ 128½ 129½ -1½ (H) 51½ LI Lt plB 6 72 70 72 -1½	26% 5% NL Ind .20 .8 11 2342 26% 24% 24% 24% 14% 14% 10% NobleAff .12 .8 53 x2094 14% 14% 14% 14%		
(H) 1616 Consc pf1.87 7.7 600 24% 22% 24% -21% 52 25% ConEd s3.44 13. 11 12951 77% 24% 27	9 8 FBstnl 90 10, 1182 8½ 8½ 8½ 8½ 11½ 11½ 10½ FBstnS 1.32 12 621 11 10½ 12 3¼ First Capit 61225211½ 9½ 10½ 3½	41% 22% HmFdS .20 .5 75598 39% 37% 38% -1%	(H) 41½ LI LI PE 12 63½ 61½ 61½ 35¾ 23¾ LI LI PO 377 35¾ 35½ 35½ 15½ 15½ (H) 21½ LI LI PP 548 34% 34% 34% 34% 54%	38% 26% NorfikS 1.32 3.6 10 x17561 37% 36% 36% 36% 36% 32% 14% NrskH s.82d 9482 22% 20% 20% 1%		
(H) 51 ConsEd pf5 8.7 55 574 571/2 571/4 1/4 551/4 471/5 ConE pf4.65 8.5 21490 551/5 541/4 55 - 1/4 373/4 283/6 ConsFr 1.06 3.3 111 12094 321/4 311/5 311/4	36 % 21 FstC pf2.06 2130 34 % 30 % 33 % - 2 % (H) 28 % Fst Chi 1.80 1.9 4.8712 47 % 45 % 46 % 36	5% (L) HmstdF .25 7.1 159 3% 3% x3½ 5 3% HmstFB .15 4.6 1 3¼ 3¼ 3¼ ¼ ¼	(H) 106 L1 Lt pfS 152 1391/2 1381/4 g1391/2 + 1	12½ 4¾ NoestSV .60 294 6¾ 6¼ 6¼ ¼ 1½ 21¼ 11½ NESV pt2.25 14, 138 16¼ 15¼ 15⅓ 16 10¾ 6¾ Nortek .10 1.2 1085 8⅓ 8⅓ 8⅓ 8¼ 6¾		
38½ 28½ Corrail 1.20 3.2 86991 38½ 37½ 37½ ½ 42 435 35 ConNg 1.64 3.5 20 4101 47¼ 46½ 47 — ¾ 8½ 5½ Consol Sirs 21 11841 7 6½ 7 ~ ¾	48 41 FChi pf3.05d 12. 140 44 431/4 g44 -11/2 (H) 63 FChi pf4.50d 2.2 530 681/4 671/2 g681/4 - 1/2	(H) 56% Hneywl 2.10 2.4 27635 90% 86% 88% 1 1% 22% 16% HongK .42b 2.2 9424 19% 18% u19 + 3%	(H) 30% LI LI pfV 695 441/4 431/4 44 + 1/4 (H) 32 LI LI pfW 591 461/4 46 461/3 + 1/4	(H) 18 NoestUt 1.76 8.1 10 7367 22% 21% x21% 36 14% 11% NEPO 1.29d 10. 9 728 13% 12% 12% 37% 36 (H) 30% NSIPW 2.22 6.0 12 3454 38 34% 37% 37% 38		
30% 19% Constar .64 2.2 13 566 29% 28% 29 — % 65% 33% Contel 2.08 3.3 18 9451 63% 62 62% - %	33½ 23 FsFid pf8.40 31. 61 27½ 27 27 99½ 84 FsFdB pfD 1 86 86 86 + 1½	(H) 5½ Hopper 2 4.3 187 9½ 8½ 8½ 1½ 1½ Horizon 83 2½ 2½ 2½ 2½ 1½ Horizon 1½ 1½ Horizott Hith 259 1½ 1½ 1½ 1½	(H) 30% LI LI plX 1534 43¼ 43¼ 43½ 43½ 43¼ 43¼ 43½ 43½ 43½ 43½ 43½ 43½ 43½ 43½ 43½ 43½	42 36 NOSP pf3.60 9.0 2410 41 40% 40% 40% % 46 49% 42 NOSP pf4.10 8.4 2150 49 49 49 49 %		
261/2 181/2 COntBk .80 3.2 58051 251/2 241/2 25 + 1/2 441/2 37 CHB pf1.03b 9.8 347 421/2 391/2 p41/2 1/2	68 42% FintsBc 2.92 4.6 31 14743 64% 61% 63% 13% 12% 12% FintsBc 2.92 4.6 31 14743 64% 64% 22% FintsBc 2.92 4.6 31 14743 64% 12% 24 - 1% 12% 12% 12% 12% 12% 12% 12% 12% 12%	15¼ 7½ Hotel Inv 2 21. 86 495 9¼ 9½ 9½ 50¼ 31½ HougAiři 46 1.5 25 x1783 42¼ 40½ 42½ - 1½ 25 15½ HousFab 48 2.1 14 2327 22½ 21½ 22½ - ½	40½ 30½ Loral .72 2.0 10 2622 36½ 35 35¼ - ½ (H) 11½ LaGnSvc .71 4.7 13 160 15¼ 14½ 15¼ - ¼ 40½ 29½ LaLandEx 1 2.5 1500 40 39½ p39½	49 42% NOSP pH4.11 8.6 2150 48½ 48 48 (H) 43½ NOSP pH4.16 8.1 7 50 50 50 -1 53½ 48 NOSP pH4.56 8.6 210 53 53 53 - ½		
76 1-16 Cnflill Hide 933 11-128 9-128 9-128 -1-128 4% 11-32 Confline 1111 7 15-32 15-32-5-32 48 7945 21% 20 20%-34	38 % 31 % FsinstB pfB 137 35 % 35 % 35 % 35 % (H) 6 % FsiFnF .18 1.8 1836 10 % 9 % 10 - 1/6	59% 44% Houshid 2.14 3238 59¼ 57¾ 58½ ¼ (H) 110½ Hosi pf6.25 4.6 77 137½ 134½ 134½ ½	(H) 26 LaPac 1.00 2.5 10 13456 401/4 361/4 391/a - 21/6 271/4 251/4 LaPL pf3.16 12. 91 271/2 271/4 271/2 131/4 261/4 LaPL pf4.80 18. 2 271/4 27 27 - 1/6	(H) 70 NoSP pf6.80 8.4 z1050 81% 80 80% 11% 82% 72 NoSp pf7.90 8.7 z20 80% 80% 80% 80% (H) 80% NoSP pf7.84 8.5 z608.00 93 91 q92% - 1%		
51 381/2 ConD pr4.50 11. 2110 41 41 41 -1 51/2 4 Convribl HI 35. 1198 51/6 5 121/4 101/4 CVHIdI .27d 10. 334 12 113/4 111/6	20½ 14½ Fst Miss .30 1.7 14 5738 17½ 16½ p17½ - 1½ (H) 10½ First Pa 10 2077 14 13½ 14 - 36	34% 26% Houstin 2.96 8.7 10 9354 34% 34 34% 34 34% 1% 1% 10 11% 11% 10 6 HowelCp 8% 5% H&Q II .02d .3 807 8% 7% 73% 14 14	(H) 31% LouGas 2.72 6.9 11 796 39% 39 39% (H) 18% Lowes .48 1.8 18 3192 27% 26 27% 11%	20% 14% NorTelc .28 1.2 28 21998 20% 19% 19% 19% 19 6% 4% NthGat .50d 8.5 511 5% 5% 5% - %		
10 % (L.) CooperC .40 15. 7899 3 2½ 2½ - ½ 59 % 27 % CooperI 5 17130 34½ 37½ 35½ - 31½	211/4 17/4 FSURRI 1.50 7.6 15 1845 20/2 19/2 19/4 19/4 33 211/4 FSVARK 1.14 34 11 418 22/4 211/4 21/4 1/4	8½ 5½ H&Q HI .02d .3 807 8½ 7½ 7½ 7½ ½ 26½ 21½ HRE 1.80 7.8 22 161 23½ 22½ 23 + ½ 19½ 12½ Huffy .32 1.7 36 1019 19½ 18½ 19½ ½	3 <sup>3</sup> / <sub>4</sub> 2 qLTV 18 <sup>3</sup> / <sub>6</sub> 9 <sup>3</sup> / <sub>4</sub> qLTV pfC 35 10 9 <sup>3</sup> / <sub>6</sub> 9 <sup>3</sup> / <sub>6</sub> qLTV pf 2 16 <sup>3</sup> / <sub>4</sub> 16 <sup>3</sup> / <sub>6</sub> 16 <sup>3</sup> / <sub>6</sub>	(H) 43 Norton 2 3.5 14 2134 571/4 551/4 561/1 - 11/4 451/4 201/4 Norwest s 10 x11309 221/4 21 211/4 - 1/4		
40 % 18% Coopt 36 1.0 18 4798 35% 33% 35% - 1/2 16 11% Coppydd 30 .7 7 778 14% 13% 014% - 3% 14% 11% Core .72 5.4 12 242 13% 13 13% - 1/2	(H) 37½ FsWChV 1.52 3.0 12 x4992 50½ 49½ 50½ - 1½ (H) 23½ Firstar 1.12 61718 32 29½ 31 - 1½ 102 (L) Fstr pf2 09b 98 49 50 230 8512 8512 8512 1512	21% 16½ Hughs .32 1.7 10 x625 19% 19% u19½ ¼ (H) 22½ Humana .92 2.5 16 12669 39½ 37 p37½—1	6% 3 qLTV pfB 259 3½ 3½ 3½ 3½ 4 4½ 2½ qLTV pfD 27 2½ 2½ 2½ 4 45 34 Lubrol 136 32 12 x4200 42½ 4½ 4%	11% 8% NovaAlb .44 5.2 5 15704 9 83% p8½— 1% 52 32½ Novo .52 1.0 13 723 52 50% 50½—13% (H) 41% Nucor .44 .7 20 1082 64½ 61 61) 61%—11%		
72 % 32 Corning s.80 1.9 13 7212 42 ½ 40 ¼ 42 - ½ 34 % 12	271/2 9 Fischbach 1263 251/2 24 241/4 1/2	13% 11% Huntway Pt 605 12 11% 112 16	28% 22½ LubysCff .56 2.1 17 1125 27% 26% 26%—1 30% 23% Lukens 1 3.5 7 x2520 28% 26% 28% 2 4 1½ LVI Group 1193 12% 1½ 1½ - ½	(H) 9½ NUVC .67a 6.3 1033 10½ 10½ 10½ 10½ - ½ (H) 10½ NUVCall .80 6.6 503 12½ 12½ 12½ 12½ 12½ 12½ 12½ 12½ 12½ 12½		
9% 5¼ CouwCr .26f 3.7 13.2123 9½ 8½ 99½ ½ 6½ 4¼ CwdMi .88d 19. 51451 5½ 4½ 4½ 49¼ 45¼ CPCIntl 1.60 2.5 18.7849 69½ 65½ 65½—3½	30% 19½ Fleetwd .64 2.3 10 3482 27½ 26 27½ 3/ 30% 24% FleetN 1.28 4.5 99774 28½ 27½ 28½ 1 38¾ 33 FIIN pt2.25d 2.0 120 34½ 36½ 938½ 1 40 33½ FIIN pt2.30 2.1 771 37½ 37 17 4/ 40 33½ FIIN pt2.30 2.1 771 37½ 37 37 4/	29% 25% Hydrlic 1.58 5.9 13 227 27% 26% 26% 12% 12 Hypern Til 983 12% 12 12	18¼ 7 LVI pf 28 9 8½ 9 - ¼ 33½ 21½ Lyondell Pf 13438 24¼ 22½ p23½ - ¾	(H) 9½ NUVMV .72 6.8 11075 10½ 10½ 10½ 10½ 10½ 11¾ 11¾ 9½ NUVNY .68 6.4 509 10½ 10½ 10½ 1½ 15½ 14¾ NUVP Plus 1442 14½ 14½ 14½ ½		
26 /s 23 /s CPI CP 3863 26 25 /s 25 /s - 1/4 40 13 /s Craig 13 93 36 /s 35 /s - 1/4 27 /s 21 /s Crane 1 3.3 11 5817 31 /s 27 /s 30 /s - 3 /s - 3 /s - 27 /s - 27 /s - 27 /s - 30 /s - 3 /s - 3 /s - 27 /s - 27 /s - 30 /s - 3 /s - 3 /s - 27 /s - 27 /s - 30 /s - 3 /s - 27 /s	40 29% Fleming 1 2.8 15 8994 38¼ 35½ 35¼—1½ (H) 21 FightSf .16 .4 28 2215 41¾ 39¼ 41¼ + 2	16¼ 12½ IBP .60d 4.1 11 10101 15½ 14¾ 114¼ - ½ 10½ 7½ ICM 1.36d 18. 351 8 7¼ 7¼ - ½ 7¼ 5¾ ICM Pharm 27 1192 6½ 6¼ 6¼ 4½	10% (L) MA Com .24 3.2 12 1708 7½ 7½ 7½ 7½ 20% (L) MAI Bas 1d 19. 3 1432 5½ 4½ 5½ 5½ 5½ 12½ 9½ Magnetek 1071 13½ 13½ 13½ 13½	(H) 13½ NuvPr 1.08 7.1 2635 15½ 15 15¼ - ½ (H) 16½ NU1 1.56 8.3 5 549 19 18½ 18¾		
82% 40% Cray Resr 914375 441% 41% 44½ -3½ 19 10% CRI II.11b 26. 3 538 12½ 11% 12 - ½ 15½ 11 CRI II. 21b 24. 8 289 13½ 13 - 13 - 13 - ½	(H) 55% FlaEsC .28 .4 17 52 66% 65% 66 + 1/4 (H) 33% FlaPrg 2.56 6.8 11 6073 38% 37% 37% - 1/4	(H) 20% IdahPw 1.80 6.5 21 1732 28½ 27½ 27½ 27½ 1 3 1½ Ideal Basic 25191 2½ 1½ UZ — ½ (H) 21½ IE Inds 2.04 7.8 11 623 26½ 25½ 26½ 4	12 6/1 Malays .15d 1.3 812 11% 11 11 - %	13/4 3/4 Oak 23 6073 11/2 11/4 13/6 1/4		
16 12% CRI III 1.60 11. 599 15% 14% 15 - 1/4 43% 21% CrompKnl s x424 25% 24% 25% - 26%	36% 18% Fluor .02d .1 48 13392 34% 33 34% 44	21½ 11½ III Central 46 20 19½ 20 21¼ 13½ IIIPwr 1.32h 8.1 10 14420 17½ 18½ p16½ — ½ 20½ 17½ 11½ IIIPwr pf2 04 10 71350 20½ 20 20 10	16% 11¼ ManorCr .13 .8 2848 16½ 15½ 15½ 15½ (H) 26½ ManHn 3.28 8.1 311269 4½ 39½ 40½—1¾ 45 35¼ MnH pfl.21b 2.8 500 42¼ 42 942¼ 42	9 5% Oakwood .08 1.1 132 7% 7 7% - 1% 29% 24% OccPet 2.50 9.0 22 32588 28% 27% 27% - 1/2 134 124 OccPt pf14 11. 1132% 132 132% - 132 132% - 1/2 12		
19 % (L) CrosindS .80 7.2 32844 11% 10% p11% 21 14% Cross p11.81 11. 339 16½ 15 16½ - ½ 100% 79 Cross p112% 16. 95 82½ 81 g81%—1%	(H) 301/4 FMC 12 4307 45 43 441/1-11/1 261/4 221/4 FooteC 1.70 44 14 521 241/4 241/4 241/4 11/4	22½ 18¾ III P p[2.10 10. 8 22 21 21 21 21½ 18 IIIPw p[2.13 10. 21240 21 21 21 2½ 22½ 18½ IIIPw p[2.21 10. 9 22 22 22 22 24 24	40% 33 MNH p2.12b 11, 389 40 38% g39% - ¼ 8% 64% Manville 4813 8 7½ 7¾ - ¼ 69% 333% MAPCO 51 7498 39% 38% x38% - ¼ 2½ 1½ Marcade Gr 201254 2½ 2½ 2½ 24% ½	211/4 121/2 OceanD .07b 1.5 1765 201/4 191/4 20 - 1/4 341/4 251/4 Ogden 1.25 3.9 21 11458 331/4 31 32 - 11/4 (H) (L) Ogden Prict 1692 181/4 161/4 171/4		
52 % 37 % CrwnCrk 15 2958 50% 49% 49% 49% 18% CrystalB .20 .6 20 1341 34% 32% 32% -2 (H) 19% CRSSir .24 .6 27 1171 43% 41% 42% -2 42% -2	9¼ 6½ Foothill .20 2.5 6 1645 8 7½ 7½ ½ 5 56½ 46½ FordMoir 4 6.0 56148 50½ 49½ 49½ - ½ (H) 13½ FIDBrn 1.36 9.1 206 15½ 14½ 15 - ½	(H) 19½ IIIPW pf2.35 11. 13 23½ 22½ 22½ ½ 44 41¾ 36 IIIPW pf4.12 10. 2269041 39¾ 40½ ½	2½ 1½ Marcade Gr 201254 2½ 2½ 2½ 16½ 16½ 9½ Mark IV 7 324 15½ 14½ 14½ 14½ 14¼ 44¼ 44¼ 35 MM pf1.78 1.0 3 37½ 37 37½ 37	(H) 17% Ohio Ed 1.96 8.7 12 10816 22% 22% p221/1- % 25% 23% OhE p1.65d 11. 19 25 24% 24% 24% 12 17% OhE pf1.80 8.2 2 22 22 22 22 24 6		
35 1/2 24 1/2 CSX 1.24 3.6 37 8180 35 1/2 p34 1/4 1/4 (H) 180 CSX pfA7 3.3 1 209 209 209 -1	211/2 121/2 FosterW .44 2.2 24 7601 21 191/2 191/4—11/4	1 44/2 38 % IIIPW pf4.47 10. z330 44 43 % 44 - 1/2	(H) 161/2 Marion .36 1.0 31 80263 361/4 351/2 p361/4 - 1/2 101/4 91/4 Maritrn 1.15 12. 7 x661 101/4 91/4 91/4	(H) 40 Oh E pf4.40 9.3 z410 47½ 45 47½ -2		
48 33% Culbro .80 1.8 80 48 46 44¼ 44¼— ¼ 9% 4¼ Cullinet Soft 8072 8% 8½ 8½ - ½	(H) 8% Franc 1.26d 20. 1160 12% 11% 11% 1% 16 10% 9% Frnkin pn 1141 10% 9% 10 + 1%	311/6 27/6 IIIP pf3.00 9.6 437 311/6 301/6 9311/6 - 1/6 437 311/6 301/6 9311/6 - 1/6 437 311/6 301/6 9311/6 - 1/6 437 311/6 301/6 9311/6 - 1/6 437 311/6 1311/6 117 pf3.00 11. 7 361/7 361	(H) 51% MrshM 2.50 3.5 17 5652 71% 67% p71% - 2%	(H) 42½ Oh E pf4.56 9.3 2550 49 49 49 -1½ (H) 67 Oh E pf7.24 9.4 220940 77½ 75½ 74½ 24		
51 39% Cumn pl3.50 7.4 611 48 45½ 47½ +1	10% 8% FrUnvi 1.11 12. 1607 9% 9% 9% 9% 16 38 24 FrpriMc .60 1.8 89321 33% 33 33% 34	491/4 321/1 IMC F .25b 2.8 9 10144 391/2 341/1 381/4 31/6	(H) 38½ Martin 1.35 2.9 8 4894 49½ 47 47½ ½ 31½ 23½ Masco .48 1.7 14 22216 30½ 28½ 28½ 1½ 38 30½ MassCp 3.80 12. 256 32½ 31½ 32½	(H) 76% Oh E pf8.20 9.4 219270 88% 86% 87% + 1% (H) 76% Oh E pf8.20 9.4 219270 88% 86% 87% + 1% (H) 79% Oh E pf8.44 9.4 27990 90 89 90 11%		
61% 48% Curt Wr 1.40 2.7 11 131 59% 58% 58% 58% 16 (H) 28% Cyclops Ind 8 598 33% 28% 33 +4% 10 (H) Cycare Sys 43 142 5% 5% 5% 5% 5%	18% 11 FrACC s 3101 17% 17 17% 1%	86 1/2 67 ImpCh 2.98b 5.6 9 2890 84% 82% 82%—1 12% 4% ImpCA .60 13. 6 1426 5 1/4 4 1/4 p4 1/4 1/4 1/4 1/4 1/4 1/4 1/4 1/4 1/4 1/	10% 8½ MassPar .84 9.3 1035 9 8½ 9 - ½ 220 158 MatsuE 5k .4 25 69 172½ 170½ 170½ 2½ (H) 8½ Mattel 24 13471 17½ 1636 1734 1734	25½ 12½ OhioMt .40 15 214 15¼ 14¼ 15¼ ½ (H) 75 OhPw pf8.04 9.3 2370 87 84½ 86 2 (H) 73½ OhP pf87.60 8.9 229060 86½ 84½ 985½ - 2½		
10\formal (L.) Cycare Sys 63 142 5\formal 5\formal 5\formal 62 143 7\formal 7\formal 62 143 7\formal 7\formal 62 143 17\formal 7\formal 62 145 Cypras 8.80 3.0 68814 27\formal 24\formal 62 145 50\formal CyM pt 2.75 6.4 848 5\formal 62 145 50\formal CyM pt 2.75 6.4 848 5\formal 62 145 50\formal CyM pt 2.75 6.4 848 5\formal 62 145 50\formal CyM pt 2.75 6.4 848 5\formal 62 145 50\formal CyM pt 2.75 6.4 848 5\formal 62 145 50\formal CyM pt 2.75 6.4 848 5\formal 62 145 50\formal CyM pt 2.75 6.4 848 5\formal 62 145 50\formal CyM pt 2.75 6.4 848 5\formal 62 145 50\formal CyM pt 2.75 6.4 848 5\formal 62 145 50\formal CyM pt 2.75 6.4 848 5\formal 62 145 50\formal CyM pt 2.75 6.4 848 5\formal 62 145 50\formal CyM pt 2.75 6.4 848 5\formal 62 145 50\formal CyM pt 2.75 6.4 848 5\formal 62 145 50\formal CyM pt 2.75 6.4 848 5\formal 62 145 50\formal CyM pt 2.75 6.4 848 5\formal 62 145 50\formal CyM pt 2.75 6.4 848 5\formal 62 145 50\formal CyM pt 2.75 6.4 848 5\formal 62 145 50\formal CyM pt 2.75 6.4 848 5\formal 62 145 50\formal CyM pt 2.75 6.4 848 5\formal 62 145 6.4 848 5\formal CyM pt 2.75 6.4 848 5\formal 62 145 6.4 848 5\formal CyM pt 2.75 6.4 848 5\formal 62 145 6.4 848 5\formal CyM pt 2.75 6.4 848 5\formal 62 145 6.4 848 5\formal CyM pt 2.75 6.4 848 5	14% 10% FPME 2.71d 22. 44 1942 12% 11% p12% - Vs 31% 21% FPMR 2.05d 11. 9 9781 21% 21% 22% 11% 5Vs 3% FMCQG 81b 24 5131 5%	(H) 23 Inco Ltd .80 2.4 5 x60713 34% 30% 33% - 2% 14% 8% India Grwth 854 13% 13% 13% 13% 13%	11% 8% Mauna .56b 10. 13 237 11% 10% 11 + 1/6 9% 6% Maxus .05d .6 48470 9% 8½ p8% 1/6 40 33% Maxus pf4 10. x5087 39% 38% 39% + 1/6	(H) 73¼ OhP pfC7.60 8.9 276360 86½ 85 85 - ½		
(H) 11% Dallas .46 3.5 25 490 18% 18 18% 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	6 1¼ Fruehauf B 383 2½ 2 2½ + ½ 15½ 5½ Fruhf pf3.68 42. 3595 8½ 8½ 8½ 8½ + ½	88 1 IndA pf8.68 9.8 210 88 1/2 88 1/2 88 1/2 21/2	(H) 33¼ MayDS 1.28 2.7 15 8289 48½ 47 p47½ - ½ 27¼ 18½ May1as .90a 3.9 11 18289 23½ 22½ p22½ - ½	17% 10% OHM 47 1528 13 12% 12% (H) 29% OklaGE 2.38 4.5 11 1741 37% 34% 34% 34%		
19 12% Danaher 11 649 17% 16% 17% % 15% 7% Daniel .18 1.4 41 724 13% 13 13%	775 676 FUTTBS 1.30 16. 53 1222 8% 7% 8 + 16	(H) 20½ IndM pf2.15 9.1 528 23½ 23 23½ 24 ½ 24 ½ (H) 46½ IndM pf2.25 9.4 55 24½ 23½ 24 ½ (H) 46½ IndM pf7.08 9.2 210 77 77 7½ (H) 31½ Index pf. 1.20 2.6 16 4542 48 46½ µ44½ ¼ 44½ ¼	(H) 391/4 MCA .68 1.0 31 29544 701/6 651/4 p69 - 21/6	(H) 43% Olin 1.80 2.8 14 x2263 64% 62% 64% - 1%		
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# New York Stock Exchange

Sales Net 365-Day High Low Close Chg. High Low	Sales Net Yid P-E (hds) High Low Close Chg.	365-Day	Sales Yld P-E (hds) High Low Close Chg.	365-Day High Low	Sales Yld P-E (hds) High Low Close Chg.	365-Day Sales Nel High Low Close Chs.
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2 121/5 51/8 Record Eqn 24 772 9% 8% 8%— 16 14% 91/5 15% 15% 15% 15% 15% 15% 15% 15% 15% 15	yO pr2.09 20. 177 10% 10% 10% 10% 10% 10% 10% 10% 10% 10%	14¼ 10½ Thor 1.1: 5% (L) Thortec Infi 10½ 6½ Tidewaler 62 33¼ Tiffany 5.2: 182¼ 93¼ Time Inc 45 29 TimesM 38½ 28½ Timken .8	2 613 1% 1% 1% 1%— V 2.9 830 9½ 9 p9% + V 1413 47½ 45½ p45½—1¾ 1 .7 28 22190 145% 140 141 —2½ 2.3 19 5746 44% 42½ 42%—1 3 2.2 16 2440 38 34% 437½+ 2%	8½ 5½ Unv Mtchb 5¼ 1½ UMdcB .40. 10½ 5% UvMdcl pl/ (H) 23½ UNUM .4. 49½ 33½ Unocal (H) 27 Upiohn .8i 7¾ 4½ USG 25½ 21¼ USLICO	a 19. 11 487 21/4 2 g21/a	51½ 22 Wrigley .80 1.7 22 1003 49½ 47½ 47½— ½ 44½ 21½ WPL 1.48 7.0 101027 24½ 23½ 24 4 ½ 1½ 3½ Wurftech 125 ½ ¼ ¼ ¼ ¼ 10½ (L) WyleLab 28 3.6 10 493 8½ 7½ 7½ 7½— ½ 28 19½ Wynnini .60 22 23 337 27½ 24½ 24¼— ½ 18½ 4½ Wyse Tec 3 4450 6 5½ 5½— ½
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244 8 RLC 20 2.3 10 1516 916 846 846 847 75 876 75 876 916 916 916 916 916 916 916 916 916 91	hmark 24 B5. 4270 5-16 ½ u9-32 nk pfD 01052 ½ 11-16 ½+1-16 k pf2.31 1430 ¼ 7-16 ½-1-16 span 2.40 4.5 14 14597 28½ 28 p26 —2½ Be8 2.40 4.5 16 16845 57½ 55½ 55½ 54½+ ½	28 1/4 TOKNERM 3 (H) 19½ TOKE pt2.2( (H) 21½ TOKE pt2.3( 23 20½ TOKE pt.53/ 24½ 21½ TOKE pt.63/ (H) 24½ TOKE pt2.8/ 6 3½ TOKES 22½ 8 TOKES	9.6 42 23 34 22 45 23 + 1/4 9.6 37 24 1/5 24 1/6 24 1/4 24 1/4 1/4 10. 7 21 1/6 21 1/6 21 1/4 1/4 1/6 10. 68 23 1/4 22 1/4 23 1/4 1/4 195 28 27 1/5 1/2 1/4 1/4 1/4 1/4 1/4 6 780 5 1/6 4 1/4 4/4 1/4 1/4 1/4 1/4 1/4 1/4 1/4 1	25% 23% Utilicp pf2.6 27% 25% Utilicp pf2.6 (H) 19% Utilicp pf1.7 19% 6% Valero Eff. 22% 14% ValNGs 2:	44 9.7 32 25% 25% 25% 25% - ½4 1 9.5 11 27% 27% 27% 27% - ¼ 7 265 21% 20% 21% 1	22% (L) Zenith Elec 7310 17½ 16¼ 16%— % 2½ 1½ 02cenith Lab 1720 1¼ 1½ 1½ 1½ 1½ 20½ 15 Zenith N. 30g. 4.1 9 283 30 19¾ 19¾ 1½ 2½% 14¼ 247 247 4.4 2.117 747 2½% 19½ 12½ 1½ 12 9½ Zwei a. 81 1.4 24 1901 44¼ 42½ ps23¾ 1½ 12 9½ Zwei a. 38 1.8 24 1901 44¼ 42½ ps23¾ 1½ 10½ 8¾ ZweigT 32b 3.3 7525 9¾ 9½ 9¾ 9¾ 9¾ ½ FOOTNOTES:
(ii) (L) RochTel wi 5 419; 419; 419; (ii) 244-56 229; 159; RochRC 184 52.17.2996 209; 199; 199; 199; (iii) 419; 229; 159; RochRC 178 2.1 8.1975/229; 229; 22 - 91; 41 300; 5 162 138; Rocks (ii) 2. 3.16(2.162.162.162.163 318; Rocks (iii) 2. 3.16(2.162.162.162.163.163); 159; 159; 159; 159; 159; 159; 159; 159	rsPS 2.12 7.2 12 2235 29% 29% 29% 29% 16Egy 56 2.1 21 1038 27% 26 27% 40% 37% 40% 17% 40% 40% 40% 40% 40% 40% 40% 40% 40% 40	(H) 25 TootRI 236 (H) 294 Trchmk 1.29 994 83¼ Trch pf7.9 (H) 17 Toro .44 26¼ 13¼ Tosco pf.3 67 37 Tosco pf.3 26 24½ Total Sy	7 19 198 34% 33% 34% 48% 48% 1% 2.1 16 3555 49 46% 48% 1% 9 9.1 258220 87% 85% 987% - 2% 1 2.1 12 2846 24% 21% 22% 1 1% 211 18 17% 17% 7 5.2 879 47% 45% 46 —1%	28 ½ 25 Vairo pf3.4 16 ½ 9 Vaihi .10 2 ½ 1½ Vaikey 12 ½ 10 ½ VanKm L. (H) 24 VanK pf5.5 19 14 ½ VnDorn .4 10 ½ 8 ½ VnKin .08	a .6 59 524 16% 16 16% - 16 20 218 1½ 1¼ 1% 1% 10 1030 11% 10% 11% 1½ 0 684 26 24% 25% + % 10 11 293 17½ 17½ 17½ 17½ 17½ 17½ 17½ 17½ 17½ 17½	Composite lables include trades from eight markets identified by last price indicators for markets other than NYSE as: a-Ames; b-Boston; C-Cincinnath; p-NASD; k-Instinet block trading system used by institutions; p-Pacific; u-Nidwest; x-Philadelphia. DIVIDENDS: Annual rate unless otherwise identified: (a) plus extra (b) Paid so far in 1999, no regular
194 9 Robins 32 27 23 1624 2119 1094 1194 9 4694 4194 51 27 1574 Robins 32 2 17 2234 1869 1794 1776 9 4494 2795 8 4814 3346 Rover6 30 1.9 21 21711 42 4054 4194 9 (14) 4596 549 194 407 Robins 1122 8 694 4194 9 (14) 4596 549 194 407 Robins 1122 8 694 4084 9 1144 9 1144 40 5 104 104 104 104 104 104 104 104 104 104	X 1.20a 3.5 13 3293 34½ 29½ 34½ 42½ are D 2 3.2 13 3894 59½ 57¾ 57¾ 57¾ 42½ bbb 2 1.9 25 81705 110½ 104½ p108 —2¾ AC 121 28 27¾ 28 - ½ AC 131 31 37 10¾ 10¾ 10¾	(H) 23¼ ToysR Us : 9¼ 4¼ TramC 1.2 (H) 30¼ Trnsam 1.8 25½ 20¼ Trnsal 2.1 14 10½ Trnscda .6 1½ 5½ 750 10½ Transco 1.3 14¼ 30¼ Transco 1.3 14¼ 30¼ Transco 1.4 14¼ 30¼ T	35476 221/4 30% 311/6+ ½ 6 23. 200 x879 43% 53% 6 ½ 6 4.4 10 19542 44½ 40½ p43½+23% 6 9.2 133 24½ 23½ 23½—3% 6 5.2 11 80 13½ 12½ 13 — ½ 6 2.3 5 271 67½ 7 % 10 7 % 6 2.6 8 8 8 8 8 8 13½ 13 %	10½ 8½ VnKmp .2: 5½ 2½ Varco ir 30½ 23½ Varin 3½ 2½ Varin 2½ 18½ Vry pfl. 13½ 12: Vesisco 1.3 ½ 2 Vesisco 1.3 ½ 2½ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½	10 4.0 1114 974 914 974 146 16 16 16 16 16 16 16 16 16 16 16 16 16	ratio of Payment on accomplated reviewhelm (i) Paul in 1984 (e) Cash plus stock and in 1997, (f) Cash plus stock and in 1997, (f) Cash plus stock paid in 1998, (e) annual rate plus stock dividend; (h) Paul in 1999, latest dividend omitted or in action labers at last meetings (i) Descent in steeds and seed and the complete of the com
** 814 5 RPC Enray 21 84 79, 7 7 - 9, 114, 89, 81 79, 59, RPS RT 74 13, 918 59, 594 546 92 20 129, 51 25% 22 Rubbmd .44 1.8 24 9453 35% 23% 3446—1 19% 94, 51 214 16% RussBer .40 2.2 9 873 18% 17% 17% (H) 24% 51 24% 18% RussBer .40 2.2 9 873 18% 17% 17% (H) 24% 51 24% 18% 24% 51 18% 24% 51 18% 51	Mot P .32 1.7 26 296 1194 1014 1111/3- 44 Mot P .32 1.7 26 296 1996 1844 1996 -54 Pac 1.20 6.4 7 4173 1996 1844 1996 -54 Prod .92 2.7 10 1770 3396 29 3346 446	12½ 5½ TrnscEx .8 3½ 1½ Trnscen 26¼ 25 TrGs pf2.5 21½ 89½ TrGs pf4.6	7.3 6276 12¼ 12 12 — ¼ 1645 2½ 2½ 2½	(H) 71% VaE pf7.2	15 8.8 21190 84% 83% 85 + 1/4	bankrupicy, receivership or reorganization; (s) spector slock dividend of 20 pc or more since Jan. 1; hi-lo adjusted; dividend begins with first declaration after split; (f) liquidating; (wi) when issued; (wf) warrants;

1.20 2.21 31 5778 e5 27% e40% - 13% 1.20 2.21 31 578 e5 27% e40% - 13% 1.20% 1 20 20 CONTROL U.S. 2507.2214 204 214 10

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1051 2 rates (2) Payment on accumulated divisionistic (2) flowers (2) and (2) flowers (2) annual rate plus stock divisionist (3) flowers (2) annual rate plus stock divisionist (3) flowers (3) f 88 2.4 14 10463 3716 3614 pf7.20 8.8 z190 8116 8136 pf7.45 8.8 z190 8116 8136 pf7.45 8.8 z1190 8146 8346 8% StdFdfB 12% StdMotP 9% StdPac (H) 71 % VaE (H) 74 VaE 85 - 1/4 2.7 10 1770 3346 19 x346 2647 2.3 16 6405 3114 2.6 15 3610 3746 2.8 10 19 2314 1 9.3 226 11 16. 11 4.2 10 274 94 185 45 744 (H) 26% StdProd (H) 19% Standex 35% 17% Stanhm 33% - 4% x26 + 1% 30% - 1% 36% + ½ 22% - ½ 11 + ½ p4 - ½ 9 - ½ 9% + 1 7% - ½ (H) 94½ VaE 21¾ 15½ Vishay 63¾ 42 VistaC (H) (L) Vivra 8¾ 7 VMS 23¾ 9½ Vons 124½ 97 Vornado 176 42½ VulcanA 17% Stantrn .68 24 Stanley .96 21% Starref .64 9% StAMISC 1.08 3% Steege % 8% StriBcp .20 8% StriCh .50b 5% Strifet Fncl pre-share earnings --derived by dividing the alses it 2-month earnings figure into last sale price. ANNUAL RANGE: (H) indicates new high for past 365 days; (L) indicates new low for past 365 days. 6 1136 1836 736 32 38 123¼ 122¼ 122⅓ + ⅓ 1139 44⅓ 43⅙ 43⅙ 43⅙ 97 Vornado 42¼ VulcanM 221/4 131/4 Saatchi 1.04 9.3 11 2604 151/4 151/5 151/5 1/6 American Stock Exchange MS-Day

Wish Low

Wish P-E (hds) High Low
High L NEW YORK (UPI) — Following are complete wee nationwide composite prices for stocks listed on American Stock Exchange. Friday, August 4, 1989 Yid P-E (hds) High Low Close Chg. 145-Day | 15-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | 1-10 | Sales Net High Low High Low | High Low Sales Net Yld P-E (hds) High Low Close Chg. 26 1/3 + 3/6 743/6 + 1 773/6 + 13/6 43/6 - 3/6 8 63/6 + 1/6 193/6 - 3/6 193/6 - 3/6 123/6 123/6 ₩-1-16 7-16 A 355 ½ ¼ 8 353 ½ ¼ 51 1¼ 1¼ 1¼ 1.2 20 6514 13½ 12½ High Lew Yid I

16% 8 A blommed

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3-16 - 3-16 34 - 35 DamisonE B 334 - 15 Datamires 179, 10 Detauel 11-16 (LJ. Detmed 14, 10 Detauel 179, 10 Datamires 179, 10 Detauel 179, 434 14% 12% 499 3 2% 26 8 4% 4% 9 87 4% 4 14% - 1% 2% 4% 70 722 11% 10% 152 5% 5% 11 15 4% 4% 13 1 33% 33% 9 87 41% 4 31 190 211% 201% 10 25 25 4 167 11% 11% 904 71% 71% 50 63% 64% 36 41% 41% 349 10 93% 105 121% 113% 11 H) 37% FrstB .33d 16 19% ForestLb A 9% 3% Forum 1.35 11/2 1/6 71/6- 1/6 61/2- 1/6 41/2- 1/6 12 - 1/6 460 7-16 3-16 59 % % 4 + 1/2 9 1/4 + 1/4 15 1/2 - 1/4 3-16-3-16 Vs U Vs 146-1-16 276 41/2-16 876-16 11/6+16 676+16 260 4¾ 120 4 67 9¾ 1244 + 46 27 - 36 1246 + 19 576 - 46 14 - 16 17 - 19 11 - 16 1046 - 36 219 - 16 2219 - 16 2319 - 16 1346 - 76 1346 - 76 1346 - 76 1346 - 76 1346 - 76 59 ½ 1353 11-16 6% 3% FPA 19 ½ ¼ 18 52 2½ 2½ 144 5 4½ 737 9 8¾ 12 113 1¼ 1½ 22 323 161/4 151/4 17 1461 121/6 101/6 10. 5 117 41/6 4 34 21/4 21/6 105 121/4 113/4 9 231 141/5 141/5 136 5-16 1/4 106 71/5 64/6 15 315 31/4 3 420 51/5 44/6 501 51/6 44/6 448 41/6 31/6 21 1200 441/6 431/6 144 5 4½ 4½ 4½ 1 737 9 8¾ 8½ 8½ 1 12 113 1¼ 1½ 1¼ 1¼ 1 10 144 7½ 6¼ 6½ 4½ 1 29 7114 315-16 3½ 37-16 1 1.0 24 5 4¾ 5 5 -2.9 12 5½ 4½ 5½ 1 11 53 1¾ 1½ 1½ 1½ 1 252 5¾ 5½ 65% 65% 65% 21/6- 1/6 221/6- 1/6 14/6 + 1/6 121/6- 1/6 31/6 + 1/6 34 21/4 29/6 1.1 50 326 23/6 22/6 1.4 13 344 14/6 13/4 11 14030 13/6 12/6 5.1 23198 446 3/6 61/4 - 1/4 Allense
Alcoa PRIDAlcoa PRID (L) Alpine Grp 381/4 Alcoa pf1.75 8.7 2014 Alza A 131/4 Alza uf 31/5 Ambril .08 2.0 31/5 AM Int wit 14/6 Amdant se 5 597 5 4% 5 849 2 13-16 2% 2 13-16+3-16 6 4% Gainsco 3 15-16 21/2 Galacte Res 26 151/2 GlxyCb 1.40 251/2 211/2 Garan 1 849 2 13-14 2 15
5 194 2 55 79 24
2.9 20 221 25 76 23 14
4 276 12 78 12
7 88 1874 174
10 10 11 144 144
119 15-16 79
11 122 444 474
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2.1 14 83 119 119
2.8 2872 3 349 | 315-16 276 Galact. Res | 354-2176 Galact. Res | 354-3176 Galact. R 251/4 + 1/4 11% (L) DiviHM 18% 10 DixonT 18% 10 DixorT 15% 10% Donnily 10% 8% DryfCa 10% 8% DryfMu 10% 8% DryfMu 11% 6% DryfM 11% 6% DryfM 11% 6% DryfM 11% 5% Ducmn (H) 17% Duplex 15% 5% DWG 13% 4½- % 13% 14%- % p4%- % 9.3 210 37% 37% 37% 37% 4 21. 75 10% 10 10% % 44. 220 3% 3% 3% 4 % 19. 55 3% 3% 3% 3% - % 460 27% 21 22% - % 47 700 31% 29% 30% - % -E E--25 23 6% 6 2 Ark Rest 3% ArrowA .10h 2.5 6% Arc Alaska 1 Astrex W Astrotech 244 59/ EAC

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3 1131 12% 12 12% 1% 16 121 322 3¾ 3¼ 3½ 1297 15¼ 14¼ 14¾ 278 17 16¼ 17 + | 110 | Electron | Cr | 202 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 110 | 17½ (L) BH Marime 20¼ 13½ BHOcn .20d 1.2 15¼ 7 1-16 BAT .35d 57 Ya 5% - ¼
12 -1
7 - %
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6½ - ⅓
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3¼ - ⅓
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1½ - ¼ 1.5 41649 14% 13% 139-16-1 3-16 43-163 11-16 GICR pt.12b 9.3 x57 43-16 41-16 43-16+ 14 20% 18% GW Utils 30% 17% GndleEnv s 131 201/2 20 201/2 1/4 4250 201/4 181/4 181/4—11/4 12. 8 211 7½ 378 4½ 8.0 4 446 3½ 1.2 10 443 26 39% 179% GridleEnv s
401/4 2944 HALL
179% 50% HAISTA 279%
50% 30 %-1 5 %-9-16 6 %-9-16 4 %-36 2 %-9-16 13 %-36 2 + 36 2 + 36 2 + 36 14 %-16 16 %-16 10 %-16 10 %-16 11 %-x251/4 - 11/4 71/2- 40 61/2- 1/4 51/6 5% 4½- ¼ 4½- ¼ 4½- ¼ 19¼- ¾ 19¼- ¾ 7% A dd sc 15 Ath uf1.15 20% Ahl pr1.15 4% Afflisc 26 A axp 22% A axp 22% A axp s 82% Adow 6 11% A dow s 55% A ek p 55% A ek sc 76 A f uf3.15 3.4 pr3.15 4.2 5½+ % 2% 16%+ % 3% 7 + ½ 5 5502 11% 12 217 157% 234 12 11 70 21% 0 441 % 1440 2 1546 41% 160 574 163 11% 16 55 1775 SC pr2.95 4.9 1114 (44 FEP PT 1.59 2114 (10) Fibriboard 914 419 FidityN .11d 915 (L) FASHT 1.10d 114 814 FASHT 1.0d 114 814 FASHT 1.0d 115 814 FASHT 1.0d 115 115 FISCO 40 (H) 30 FERNOS 1 25/4 1246 FISCO 40 25/4 1246 FISCO 40 25/4 1246 FISCO 80 25/4 1246 FISCO 90 25/4 FISCO 90 3 % 7 + ½ 5 % - ¼ 38 % + 1 ½ 28 % - 2 ¼ 27 % - 1 ½ 3 % pr2.95 1.5 24% 15% A f sc (%) 73 A se w12.22 2.8 79 77 A se p12.23 2.3 26% 6% A se sc 77% 64% A sm sc 6% 35% A sm sc 6% 35% A sm sc 117% 79% Albert pr2.35 4.1 12% 79% A brm sc 57 46% A hum sc 57 57% 28% Abbus pr2.3 4.6 546 + 1/6 11/6--- 1/6 1644--- 1/6 27 %-1 % 25 U4% 3 + % 21 % - % 15 %- % 2% + % 33 % + % 7-16 18% 10 Hipotronia 6% 4% Hofmane 4% 3% Holcold .72 41 13% Holly s.22 18% 7% Hooprid .38 (H) 17% Hormel .36 4% + 1/4 128 - 1/6 AMERICAN, Page 10D

	American Stock Ex	change
345-Day Sales Net High Low Yld P.E (hds) High Low Close Chg.	M5-Day Sales High Low Yid P-E (nds) High Low Close Che. High Low Yid P-E (nds) High Low Close Che.	Net   MED Sales Net   MED Sales No
6% (L) Home Shop 18 16/38 4% 3 3%— % 9% 6% HornHrd Si 30 3419 7% 4% 7% 4%	21/6 1 1/6 Kerkhoff 30 21/6 21/5 21/6 1/6 21/6 Princip ut 70 31/6 31/6 31/6 31/6 31/6 31/6 31/6 31/6	16 101/2 (L) WangLC .11 1.9 19 202 61/6 51/6 51/6 1/2 (H) 64 WSTU p64.60 9.0 1210 49 481/6 1/4 1/4 Wibridg Cap 42 2 2 2 -
1% % HoteliT wt8 22 % % 7-16-1-16 1% % HovoOfT .07d 5.4 1911 1% 1% 1% 1% 1% 12 6% Hovona En 10 1127 11% 10% 11% 11%	1 11/4 Keystin Cam 869 11/6 11/6 11/5 1/5 17 Proof 1.48 9.3 9 399 181/4 171/4 18 + 11/6 11/6 11/6 11/6 11/6 11/6 11/6 11	10 5% Watscob 16 1.8 12 120 10 9% 99% 76 11% 16 Wistern Dig 3,649 9% 8% 5-16-
301/e 22 Howell 1 4.0 7 x17 241/e 231/e 241/e 1/2 21 111/e Howlek 1455 161/s 121/e 131/e—11/e	(H) 5 Killern Prop 10 130 9 81/6 87/6 + 1/6 17/6 17/6 17/6 17/6 17/6 17/6 17/6	10 6 Watsca 20 2.1 14 /4 7% 7% 7% 7% 7% 7% 7% 7% 7% 7% 7% 7% 7%
(H) 32' HubbiA 1.12 2.8 15 28 40% 46% 46% (H) 32'/ HubbiB 1.12 2.7 16 962 41% 40% 41% 41% 41% 41% 41% 41% 41% 41% 41% 41	8 41/4 KirbyE 10d 1.3 38 4762 8 7% p71/6 1/4 25 Pat Dpt2.34 9.1 2 25% 25% 25% 27% 71/6 64/4 KirbyE 10d 1.3 38 4762 8 7% p71/6 1/4 1/4 PuntaG Isle 21 1/4 1/4	1/4 91/4 81/4 Wedco .18d 2.3 8 4 81/6 81/5 81/5 -1/6 101/4 61/4 Wilner .40 5.9 17 4 61/4 61/4 61/4 61/4 61/4 61/4 61/4 61
16% 8% HudsonF .12 .8 18 1942 16% 15 x15 -1% 21% 15% HudsonG .40 2.3 70 15 17% 17% 17% 17% ½	13-16 % KikerV 0.0d 6.3 152 9-16 1/9 1/9- 1/9 18 3-16 Koals Tech 189 5-16 1/4 1/4 (H) 181/4 Koger 1.80 8.8 1504 20% 201/4 201/9 1/4 181/4 141/4 Quebcor 4.8 1.2 35 15/4 141/4 151/4-	17% (L) Wellco 25 1.7 6 73 14% 14 14% 16 121% 111% Winthr 2.85d 22 8 61 13 121% 13 8% 51% Weldofron 21 51% 53% 51% 51% 54% WisPL pf41% 8.7 2275 511% 50 511% 13
8% 3% ICH 20 3392 6% 5% U5% 11% 8% ICH pf1.75 18. 608 10 9% 10 15 9 ICN Bio 5 57 2753 9% 9 9%	4% 2% KAW Sys 343 282 3% 37, 3% 57% 24% 187 Ragan .12 527 12 24% 23% 23% 15% 15% 15% KV Pharm 85 549 15% 13% 13%—1% 27% 11% Raven 5 392 13% 12% 13% 13%	7% 4½ Welsof 27d 1.3 29 491 5½ 4½ 5½ 5½ 10½ 8½ World 1.0d 4027 9½ 9½ 9½ 5½ 5½ 34½ Wesof 7.78 1.4 17 255 56½ 55½ 56½ 5½ 56½ 10½ 7½ Worthen 8k 13 385 10½ 9½ 10
1% % ICO 52 1% 1% b1% 9-37 18 6% IGI Inc 2567 16% 14% p15% - 1%	11/4 1/4 LaBarge 6.3 94 7 1 15-16 15-16+1-16 12/15 71/4 RECapital 18 18 12/5 12/5 12/5	22 131/4 WstamB .40 2.2 19 42 181/5 171/6 171/6 1/6 21/6 1/6 Yankee Co 430 21/6 2 2 2 19 42 181/5 171/6 171/6 171/6 Yankee of 48. 13 21/6 21/6 21/6 21/6 21/6 21/6 21/6 21/6
49% 36% ImpOil 1.80 3.8 11.1116 48% 4719 47%—1 111% 4½ IncOp .15b 1.8 18 159 8½ 7% 8½—½ 11% 5½ INCSTAR 18 509 10 9½ 9½—½	71/s 4 Lancer 186 41/s 41/s 14/s 101/s (L) RitySth 1.12 18. 6 170 61/s 6 61/s 121/s 151/s Ldmrk L .40 2.0 336 201/s 191/s 20 = 1/s 1-16 RitySth wf 2 1-16 1-16 1-16	Deportuge Money Markets
14% 8½ insteel s.24 2.6 188 9½ 8% 9 - ½ 13½ 10½ instron .12 1.0 20 118 12½ 11½ 12½ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½	914 61/2 LdmrkS 30 4.1 4 x218 7 /9; 7 7 14, 34, 4 21/2 Rediaw 128 34, 3 3 1 161/2 (L Lariza 1.256 27, 6.00 41/2 44, 17) 1 Rediaw wt 50 14; 14/2 17/2 17/2 17/2 17/2 17/2 17/2 17/2 17	No see a see
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15 10% Intrmrk .12 1.1 5 202 12 11% 11% 11% 1/2 12% 10 Intmrk pf.10 .9 48 11 10 11 4	111/4 61/4 Lawrncins s 16 71/6 71/6 71/4 1/4 101/4 61/4 Richrdsn H 27 81/6 71/6 71/6 (H) 41/4 Lazare Kap 17 306 101/4 81/4 81/4 3/4 161/4 101/4 Riedel Env 24 138 141/4	7-Day 3-Day
5% 2% Intl Bknote 2585 5½ 5½ 5½ 5½ 15% 5½ 15% 12½ IIP 1,08 7.4 86 14½ 14½ 14½ ½ 14½ ½ 4½ 4½ 13½ 14½ 14½ 13 4½ 14½ 14½ 14½ 13 4½ 14½ 13 4½ 14½ 14½ 13 4½ 14½ 13 4½ 14½ 14½ 14½ 14½ 14½ 14½ 14½ 14½ 14½	(H) 9% Leiner P 21 146 21% 20 21 + 1/8 21% 16% RioAlgm 85 3.2 8 201 20% 20% 20% (H) 10% Lillian Vern 26 337 24% 21% 24% 22% 834 53/4 Riser Foods 324 43/6 43/6 43/6 43/6	Vs FUND Assets Mail. (pcl.) (pcl.) FUND Assets Mail. (pcl.) (pcl.)
16% 12 Inft Protein 29 15% 15% 15% 15% 15% 15% 15% 15% 15% 15%	1014 71/s LincNC 1.40 17. 6 90 8½ 8½ 8½ 2½ 1½ RMS Inttl 4 12 12 1½ 1¼ 1¼ 1¼ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½ 1½	V4         AMA Money Fund Prime Port         129.6         63         7.7         8.8         NLR Government Portfolio         179.2         22         8.1         8.5           ASO Outlook Group Prime MMF         112.5         64         8.6         9.0         Nationwide MMF         SILJ         37         8.4         9.0
44 5-16 Infl Thrghb 2187 19-32 1/3 g17-32 91/6 1GC 72 9.1 6 530 71/6 7 71/6 1/2 23 14/6 Ionics 41 209 23 21 1/6 23 1/6	2% (L) Linpro 27d 23. 4 57 2 1¼ 2 ½ 1½ Robert Mrk 16 1½ 1¼ 1½ 3½ 1½ Robert Mrk 16 1½ 1¼ 1½ 3½ 1½ 20 Rogers 12 .6 16 167 21¼ 20% 21¾ 1½ 20 Rogers 12 .6 16 167 21¼ 20% 21¾ 1½ 14 12 12 12 12 14 12 12 12 12 12 12 12 12 12 12 12 12 12	Alex Brown Govt Series 230.1 29 8.4 8.3 Neuberger & Berman Govt MF 158.3 59 7.7 8.9 1/4 Alex Brown Prime 1,125.7 34 8.6 9.0 Newton Money Fund 124.2 42 8.7 9.1
51/4 21/4 IPM Tech 24 39 41/6 41/6 41/6 1/6 1/6 1/6 1/6 1/6 1/6 1/6 1/6 1/6	10% 4% Lori 13 5% 5% 5% 6% 4% RoyalBP 11 20, 5 83 5% 5 5 3 1 1 1 1 LSB 84 2% 2% 2% 4 1 (H) 20 Ruddick 32 1.3 13 480 25% 24% 25% 1	Vo Alliance Gord Reserves 030.6 26 8.1 8.4 Pacific American MMF (r) 778.1 57 8.7 9.2 1
(H) 111/a ISI Sys .28 1.6 17 882 187a 157a 177/2 + 13/a 91/a 51/a ISS Intl .24 1.9 19 60 87/a 87/3 87/2 1/2	13 % 8 % Lumex .08 .8 123 10 ¼ 9 ¼ 10 = ¼ 15 % 10 ¼ Salem 3 23 14 13 ½ 13 ¼ 13 ¼ 13 ¼ 13 ¼ 13 ¼ 13 ¼ 13 ¼	American Capital Reserve 464.2 50 L6 L9 Paint/Webber CASHFUND 4,793.1 43 L7 1.0
14% 10 IVAX 744 11 10 10% 1/2 12% 6 Iverson Tc 6 72 7 6% 6% 1% 1/2	36% 14½ Lynch .05h .9 71 28½ 28½ 28½ 28½ 4½ 34% 34% 34½ 30% 12 Lynch .05h .9 71 28½ 28½ 28½ 4½ 33% 2 SanCMI .14b 2.1 42 3½ 31% 31½ 12½ 10½ SnDieg .pfl 8.3 5 12 12 12 42 3% 3 3 1½	46         Axe-Houghton MMF         132.9         14         L.3         L.7         Paine Webber RMA MF IUS Govf         343.2         35         L.3         L.7           Barshore Cash Reserve         432.2         31         L.8         9.2         Parkstone Prime Oblig Fund         374.6         30         L.5         E.9
78 70 Jack Eck 10 78 78 78 12 77½ Jackyn 50 4.4 8 127 11½ 10½ 11½ - ½ 27½ 18¾ Jacobs 1.57; 6.5 17 445 26½ 23¾ 24 —2½	131% 71% McKeal\$ 32 2.7 15147 12 101% 114% - 34 11% 91% 5Dieg pf.90 8.4 1 101% 101% 101% 81% 41% MagmaC B 20554 65% 55% 65% - 4 11 91% 5Dieg pf.88 8.3 1 31 11 101% 101% 41% 11% MagmaC wt 2516 31% 25% 31% - 34 (H) 71% 5Dieg pf.20 8.8 1 82 81 82	Boston Company Cash Mgt   137.6   E.4   E.5   Parkway Cash Fund   116.4   43   6.4   6.7
7% 5% JmsMd .30 4.1 60 137 7% 7 7% 27% 14 JanBellM s 36 4066 21% 20% 20% 20% %	45 21 MePS \$1.50 6.3 111 23 <sup>1</sup> / <sub>4</sub> 22 <sup>1</sup> / <sub>6</sub> 23 <sup>1</sup> / <sub>4</sub> +1 <sup>1</sup> / <sub>4</sub> 27 <sup>1</sup> / <sub>6</sub> 4½ SDieg pt2.47 9.1 8 27 <sup>1</sup> / <sub>4</sub> 27 27 <sup>1</sup> / <sub>4</sub> 4½ Malaric .20 3.5 11 78 5½ 5½ (H) 1½ Sandy Corp 223 4½ 3½ 4½ 4½	Va Capital Preservation Fund 1444 to 15 15 17 Portion Manual Manu
5½ 2½ Jewelmstr 30 49 4½ 4½ 4½ ½ 2½ 1½ Jetronic 29 1½ 1½ 1½ ½ (H) 1½ Johnson Pd 252 2½ 2 2½ 2	616 214 Mars Graph 10 11 4 31/6 4 1/6 1/6 1/6 133 1/6 9-16 1 11/6 7-16 Mariton Tc 22 1/6 13-16 1/6 321/6 18 Sbarro 5 303 231/6 221/6 221/6 221/6	The same range ready cash my rung 15 16 8.4 E.S
15% 14% Jnintcb 1.60 11. 505 15% 15 p15% 1/4 4½ 2½ Jones Plmg 41 3½ 3½ 3½ ½ 3¾ 2 Joule 4 3 2½ 2½ 2½ 4/2	6 % 4% Matec 26 29 6 5¼ 5½ 5½ ½ 6½ 4% 8 Scandry Fd 329 5% 5½ 5½ 10½ 4½ Matris Resr 169 9% 8½ 8½ ½ 4½ 2½ Sceptre Res 79 41-164-16 41-16 18 13½ Mat Science 12 928 13¾ 15 15½ ½ 7% 4½ Sci Mngt .10 2.0 18 136 5½ 4½ 5½	Ve Cash Assets Trust 339.4 51 6.7 9.8 Princer Cash Mol Fund 122.5 18 6.1 6.4 6.7 6.0 15 6.7 6.0 15 6.7 6.7 6.7 6.7 6.7 6.7 6.7 6.7 6.7 6.7
2½ 15-16 Jump Jack 93 1½ 1¼ 1¾ ½ ½ —K K— 47½ 42 KaGE pH½ 9.6 z30 46¾ 45½ 46¾ ½	11/2 1/4 Mathew Wr 685 1/6 9-16 9-16 1/6 (H) 321/6 Scope .55 1.4 59 381/6 361/6 381/6 9 71/4 Matlack Sys 48 166 81/6 71/4 71/6 171/6	2 Cash Management Trust 1,312.6 23 8.7 9.0 Prudential-Bache Govt Sec Trust 544.8 60 8.7 9.1
31/4 1/4 Kappa Ntw 57 13-16 1/4 13-16-1-16 181/2 13 Keithley 16 1.2 8 39 131/4 131/4 131/2-1/4	15 (L) MC Shipping 501 131/6 1	Centennial Money Mkf Trust   360.8 22
17½ 12½ KeilyO 1.20 7.1 77 701 17½ 16¼ 17 - ½ 8½ 5½ Keni Elec 12 274 8½ 8 8 8 100 100 100 100 100 100 100 100 1	10% 4% McClae .350 6.7 5 7 37% 55% 57% 18 85% 4% Seltet 291 64% 67% 64% 41% 331% McClae .30 6.7 5 7 37% 55% 57% 561as 14 213 12 11% b12 - 131% 5 MadChem P 17 504 10% 10 10% 4 4% (L) Semtech 7 103 24% 24% 23%	V4         Compass Cap Cash Reserve Fund         45.4         46         8.7         9.1         Reich & Tangi Duily Income Fund         503.0         47         8.6         8.3           V6         Compass Cap US Treas Fund         124.0         29         8.3         8.7         Reich & Tangi Short Term Income         772.0         47         8.5         8.8
The second of th	4% 1% McCMg1 .09 4.5 21 2 2 2 44% 2% Servotrnc 13 30 3 2% 2% 19% 7% McCPr 1.20 2.6 130 7% 7% 7% 7% McCPr 1.20 2.6 130 7% 7% 7% 7% McCPr 1.20 2.6 130 7% 7% 7% 7% 7% McCPr 1.20 2.6 130 7% 7% 7% 7% 7% 7% McCPr 1.20 2.6 130 7% 7% 7% 7% 7% MCCP 1.20 2.6 130 7% 7% 7% 7% MCCP 1.20 2.6 130 7% 7% 7% MCCP 1.20 2.6 130 7% 7% 7% 7% MCCP 1.20 2.6 130 7% 7% MCCP 1.20 130 7%	Conseilors Cash Reserve 255.3 48 8.8 9.2 Reserve Fund Primary Port 1,845.4 11 8.2 8.5
American Stock	6 ½ 3 Media 12 2.4 560 5½ 5 5 - ½ 7½ 4½ 5hitr Cmpnt 12 174 5½ 4½ 4½ 6 2½ Media pt.07 1.4 7 4½ 4¾ 4½ 2 ½ Sherwood G 344 1½ 1½ 1½ 1½	79 DBL Cash Fund Gord Sec Port 138,7 17 8.8 8.3 SAFECO MAMF 197.1 34 8.7 9.0 DBL Cash Fund/MM Port Sec.0 27 8.3 8.6 Scudder Cash Investment Trust 1,565.4 64 8.5 8.8 DBL Cash Cash Cash Cash Cash Cash Cash Cash
Exchange Bonds	8 43 6 5¼ 6 - ¼ 6 ¼ 6 ¼ 6 ¼ 6 ¼ 77 5½ 5 5 15¼ (L) MEM .60 5.2 29 12¼ 11¼ 11½ - ½ 9½ 4½ SieraV .23 4.0 x54 5½ 5½ 5½	Deally Dollar Reserves 125.0 50 8.4 8.7 Scudder Instit Gov1 204.5 11 8.9 9.3 Dean Witter/Active Assets Gov1 250.3 58 8.4 8.7 Scudder Managed Cash Fund 263.3 18 8.5 8.9
Brigat No. 1 Statement of the State of the State of	20% 12% MeIPr s.20 425 20% 19 20 - V <sub>1</sub> 10¾ 5 SieCVI pl.26 8.5 x37 6¼ 6½ 6½ 14% 8½ Mirobnik .10 .8 11 197 12½ 12½ 9¾ 5½ SICVIII .43 5.1 x13 8½ 8½ 8½	Vo.         Dean Witter Sears Lig Asset         18.48.8.3         9 B.
Friday, August 4, 1989 American Stock Exchange Bonds: 365-Day Net	79 56 MiroMble A 291 651/4 64 641/4- 1/4 8 11/4 Sierra Hith 3240 71/6 61/7 781/8 531/1 MiroMble B 1192 651/4 64 64 - 1/4 141/6 51/8 Sierracin 19 156 14 131/4 131/4 131/4	Delaware Group Cash Reserve   1,871.7   58   8.4   8.8   Shearson Lehman Hutton Daily Div   15,339.4   65   8.9   9.3   Shearson Lehman Hutton Govt & Ag   2,908.5   47   8.4   8.7   Breath MAI Instruments Govt   43.9   9.3   Shearson Lehman Hutton Govt & Ag   2,908.5   47   8.4   8.7   Breath MAI Instruments Govt   43.9   9.3   Shearson Lehman Hutton Govt & Ag   2,908.5   47   8.4   8.7   Breath MAI Instruments Govt   43.9   9.3   Shearson Lehman Hutton Govt & Ag   2,908.5   47   8.4   8.7   Breath MAI Instruments Govt   43.9   9.3   Shearson Lehman Hutton Govt & Ag   2,908.5   47   8.4   8.7   Breath MAI Instruments Govt   43.9   9.3   Shearson Lehman Hutton Govt & Ag   2,908.5   47   8.4   8.7   Breath MAI Instruments Govt   43.9   9.3   Shearson Lehman Hutton Govt & Ag   2,908.5   47   8.4   8.7   Breath MAI Instruments Govt   43.9   9.3   Shearson Lehman Hutton Govt & Ag   2,908.5   47   8.4   8.7   Breath MAI Instruments Govt   43.9   9.3   Breath MA
Rating Yld High Low Last Chg.  A-B-C  B 14 Angls 12½555 B 15. 82½ 81½ 82½ 1¼	101/4 41/4 Michael Str 18 1349 91/5 81/6 9 — 46 121/7 8 Sikes 20 1.6 15 392 124/6 111/6 123/6 1 11/6 123/6 1 11/6 123/6 1 11/6 123/6 1 11/6 1 11/6 1 11/6 1 11/6 1 11/6 1 11/6 1 11/6 1 11/6 1 11/6 1 11/6 1 11/6 1 11/6 1 11/6 1 1 11/6 1 1 1 1	Dreyfus Money Market   14.3   28   14.1   15.3   28   14.1   17.1   17.2   18.3   18.4   17.2   18.4   17.2   18.4   17.2   18.4   17.2   18.4   17.2   18.4   17.2   18.4   17.2   18.4   17.2   18.4   17.2   18.4   18.4   17.2   18.4   18.4   18.4   17.2   18.4   18
237 104 Anth 111/4500 B 5.7 198 198 198 - 2 79% 62 ArrowEl 9503 B 14. 641/3 631/3 641/3 - 1/2	16 22th Midland .38 1.2 8 25 31 30½ 30% 46 31 27½ 25% 5JW 1.82 4.7 11 28 27½ 26% 27½ - 36 22th Midland .38 1.2 8 25 31 30½ 30% - 16 3½ 2½ 5kolniks 7 139 2½ 2½ 92½ - 56 51 MinPur pt5 9.2 225 54½ 54½ 44½ 1	Vi ED Jones Daily Passport 1,779 J 48 8.4 8.7 Shearson Provident TempEand 5,499.4 9 9.1 9.5 Eaton Vance Cash Mgl Fund 217.1 38 8.3 8.9 Short-Term Income US Gord 201.7 38 8.0 8.1
100 12 93 14 Attnt 14.50s97 100 98 100 - 2	(H) 74% MinP pf7.36 8.8 1400 84 81 84 -4¼ 22% 16½ Smith A .80 4.4 10 70 18½ 18 18 -10½ 8½ MissnWs .36 4.0 8 11 9 9 p9 - ½ 18½ 14½ Smith B .80 5.0 9 190 16½ 16 16½	Emblem Government Port 133.8 31 L2 L3 Standby Reserve Fund 450,3 39 L5 L9 Emblem Prime Port 244,2 29 L7 9.0 SteinRoe Cash Reserves 943,4 38 L5 L8
127 97 BergBr 97401 7.9 125 1211/2 125 - 1 761/2 64 BergBr 67411 9.0 76 76 76 (H) 72 Bornar 131/195 CCC 16. 831/2 821/2 831/2 + 21/2	1814 10 Milchell .24 1.4 67 1057 1814 1716 1715 14 9 (L) Sorg 10d 2.2 377 6 416 416 1114 614 Moog A .28 2.6 541 1014 10 1016 17 4516 1516 Sotheby 5.20 8 1718 2416 2316 2316	FFB Cash Met Fund 414.1 43 LL 9.2 Summit Cash Reserves 47.3 52 9.0 9.4 FFB US Government Fund 27.3 17 L7 9.0 T Rowe Price Prime Reserve 4.312.1 22 L3 L9
(H) 72 Bornar 131/195 CCC 16. 831/2 821/2 831/2 21/2 74 60 BSN 74/4801 11. 73 71 73 — 1/2 (H) 101 Burnh 81/2812 113 113 113 - 4	16 111/3 Moog B .20 1.4 78 141/4 131/4 141/4 1/4 991/4 881/4 SCEd pt8.76 9.1 2 99 99 99	Vs Fidelity Cash Reserves 10 SMA 42 8.3 Rowerice US Treas MF 77.8 30 7.8 8.1

227 104 Ann 11/4500
779% 63 Arrowell 9503
1819 77 Aroll 13/4504
1819 77 Aroll 13/4504
1819 77 BeraBr 91/61
187 97 BeraBr 91/61
187 97 BeraBr 91/61
181 Burnh 81/412
181 88 74/46
183 Candigu 2011
182 (Chockip 14/46)
183 65 Comput 74/48
183 65 Comput 74/48
184 65 Comput 74/48

16 Derman
25 Dasn
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79 Dasg
31 Dcum
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40 qEsA
40 qEstAr
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96 FstCty
95 Fithill 14593 13.20500 11503 872598 734511 1134505 11 V1599 5592 414593 11 V1601 AMktg 7 V1511 9 V1502

11½ Moog B .20
9 Moore Med
11¼ MorgalP ws
¼ Morgans F .20
½ MrigRity wf
½ Morgans F .20
½ MrigRity wf
½ Mount Med
41½ MSARI .15
½ Mount Med
1½ MSARI .15
½ Mynnin .37
½ Munnin .37
½ Mynnin .17
½ Mynnin .20
½ Mynnin 78 14½
12 154 13½
488 2½
441 1½
16 560 7¾
19 13-16
4 121 6½
44 270 16½
15 302 9¾
419 1½
617 10½
3248 10¾
18 117 20 15% 3% 1% 8% 1% 9% 21% 9% 1% 1% 12 10% 20% 3.4 1½ Nabors ¼ Nabors ¼ Nabors ¼ Natucket 3½ Nasta Intil 11¼ NGCOI .409 9¼ NIIHIIh .42b 5¼ NIPIDey .10 131/4

10. 16

2 Va 8 Va - Va 13 Va 12 Va - Va 7 V3

22 hr /s - 14 - 12 hr /s - 14 hr

ED Jones Dall's Passacri Ellan Viance Cash Mel Fund Emblem Government Puri Faculty Cash Martin FB Cash Mel Fund FB Cash Mel Fund FB US Government Fund FB US Government Fund FB US Government Fund Fedelh Cash Reserves Fedelh Vas Government Fund Fedelh Vas Government Fund Fedelh Vas Government Fund Findanda Dally Income First American Money Fund First Variable Rule Fundanda Martin Funda

246.2 345.8 414.9 273.9 100.0 10.584.4 2,836.2 3,143.5 1,518.0 102.0 430.1 125.7 284.4 190.7 288.6 342.6 209.4 138.6 120.4 1,460.3 977.7 161.0 129.1 654.3 280.4 842.5 33 15 20 30

Strong Money Market Fund Summit Cash Reserves T Rowe Price Prime Reserve T Rowe Price US Treas MF 4.313.1 I Robe Price Frime Reserve
I Robe Price Frime Reserve
I Robe Price Frime Reserve
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I Robert 297.8 361.4 107.2 132.2 625.9 255,0 2,587,7 352,7 439,5 172,8 552,1

575.1 148.7 123.9 149.7 872.1 174.9 291.9 461.7 15 73 34 47 28

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# From Fast Food To Fast Lubes

STP.

(Continued from 1D)

president for sales in the Pepsi-Cola Foodservice Division in Purchase, N.Y., where he more than doubled the division's sales and profits.

Because of his chain restaurant and franchise experience. Artzer is not deterred by the financial troubles of Jiffy Lube International of Baltimore, a leader in the quick lube business.

Pennzoil Co, has agreed to buy 80 percent of Jiffy Lube in a deal worth about \$35 million. Last week, Jiffy Lube reported losing nearly \$79 million during fiscal 1989 that ended March 31.

Pennzoil had granted Jiffy Lube financial concessions worth millions of dollars when the company's cash-flow problems reached a crisis level this spring. Jiffy Lube operates 1,054 outlets in the United States, Canada. Europe and Austriia.

"Whatever troubles others are having, the dynamics of the quick lube market have not changed," Artzer said. "I'm very bullish on that market."

Artzer said he thinks some in the quick lube market have faltered because of execution problems with various franchises. He maintains the quick lube market is still in its infan-

cy.
"People are holding on to cars longer. That drives up the need for maintenance," Artzer said.
"Also new car manufacturers require oil changes more frequently because of the smaller engines."

The complexity of new car engines also has made it more difficult for do-it-yourselfers, increasing the demand for automotive service centers. he said.

"There's also the time factor," Artzer said. "People are too busy to change their own oil these days. The time factor influences almost everything in business now."

The aging and prosperous baby-boomer population also was a factor in STP's decision to enter the service business.

Deadline For Decision Artzer said market research found that people who change their own oil tend to stop doing so as soon as they earn more than \$25,000 a year and when they reach the age of 30.

The market also is wide open because very few corner garages exist anymore, Artzer said.

"Garages have all become convenience stores," he said. "I don't know who's eating all the food, but our studies show the market would welcome more quick lubes."

STP believes it can succeed where others have stumbled because of its name recognition, Artzer said.

"We really have a lot of high performance name recognition and we want to live up to that promise." Artzer said.

"It's exciting to see a company like ours bring the strength of its brands to a service and put them on the line," Artzer added. "We're committed to doing this right."

STP plans to launch the service centers as companyowned, but expects to begin franchising in about one and a half years.

"We want to assure all operations are airtight before franchising," Artzer said. "I think a strong commitment to company stores is important to maintain standards."

Artzer said STP decided to test its centers in Atlanta first because its name recognition was strongest there because of its ties to NASCAR racing.

"We will roll-out on a regional basis," he said. "We're looking at selected markets in the Northeast and we are evaluating a number of sites in Connecticut. We do want to have some closer to home."

# Macintosh Accounting: Quicken Is a Work of Art

By WILLIAM HARWOOD United Press International

No computer program is perfect, but the newest version of Quicken for the Macintosh comes so close you'll need a microscope to find anything at all to complain about.

Quicken from Intuit (\$59.95 retail) is an elegant home finance-small business accounting program that's ideal for people who generally don't like home finance-small business accounting programs.

It's so remarkably easy and intuitive to use that you will quickly find yourself wondering how you ever managed to keep things straight without it. And that's what this reviewer thought about the old version.

Version 1.5 takes Quicken to new heights by improving the way the program creates reports. On-screen and printed tables let you instantly see what's going on with your money.

First, a little review.

The new version works exactly like the old one in that you enter transactions in a checkbook register that looks on the screen just like the one in your checkbook.

Once you've set up an account — and Quicken can handle as many as you need — you can write checks, either manually or with the computer, enter ATM and other bank transactions, set up recurring expenses, print transaction reports or print checks

As you might expect, version 1.5 will open accounts created with version 1.0 so you don't have to worry about starting from scratch when you upgrade.

The program is completely intuitive and you probably won't need the excellent on-screen help file once you've breezed through an example or two in the manual.

In the new version, the program remembers the location of all windows from session to session. Thus, if you want the recurring transactions window to pop up on the right side of the screen, just drag it there and let go; that's where it will appear from then on until you change it again.

This ability makes it a snap to set up Quicken's many windows so that any of them can be called to the front with a single click of the mouse.

Computer Line

But where the new version really shines is in the power it gives the yser to create customized reports that can be set up to focus on virtually any aspect of your finances.

For example, you can tell Quicken to produce a scrollable, on-screen transaction report that totals your banking activity by week, month, quarter, etc. You then can print the report or any part of it based on transaction dates, payee, category, etc.

Want to know how much money you spent last month on clothing? Car repairs? Charity? No sweat. Just fill in the blanks in a straight-forward dialogue box and Quicken will instantly display the results.

In the old version, Quicken's on-screen reports were not scrollable. They are now, and they are "live" in that you can jump from the report screen to the check register, for example, change an entry and see the result immediately displayed in the report.

Printed reports are elegant, professional-looking documents that are far superior to those produced by the old version.

For small business use, Quicken 1.5 can create multicolumn trend reports to help you forecast payables, track receivables, show cash flow and generate profit and loss statements

It also will track payroll deductions with up to seven "splits" and create budgets to track where those hard-earned dollars are going. Reports can be subtotaled based on any time period, payee or category.

Other than On Cue from ICOM Simulations Inc., this reviewer can't think of another Mac program that comes so close to being flawless. The new version of Quicken manages to improve on the original and the result is a program that every Mac owner should should have on his or her shelf.

Software: Quicken version 1.5 from Intuit; Minimum system requirement: Macintosh 512K and up; List price: \$59.95; Copy protection: no, Reviewer's evaluation (on a scale of 1 to 5) 5; unaualified recommendation

#### Whistleblower

---RULING-

(Continued from 1D)

After a hearing last month, she found he "was exercising his responsibilities both to the shareholders and the corporation" in warning of potential securities laws violations.

Kayser found "no evidence that (Adamaitis) at any time disregarded the best interests of the corporation."

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AUGUST 1, 1989



#### BURGER KING

(Continued from 1D)

rent and expenses for use of the building that housed about 50 employees.

On Monday, Weingarten said, he decided to reject the lease. In a separate agreement with New Hampshire Savings Bank, EFS will make payments directly to the bank. Those payments will cover a balance of about \$1.6 million due on the bond

In return, NHSB will put off until October a foreclosure sale it says it is entitled to begin

Weingarten hopes to be able to market the building for sale rather than auction, since the price would likely be higher. He is confident it will bring more than the value of the IRB payments that remain.

John Sullivan, Concord attorney for NHSB, said he knows there are legal disputes remaining between the Weingartenguided EFS and the Murray interests, including the trust.

"Frankly, we don't care to be in the middle of their crossfire," he said. The bank will follow its own procedures and, "most likely, we'll start advertising a foreclosure sale in September. Once that missile is launched, it will be hard to recall. We don't want to pay twice for the advertising.

Joseph Williams, named to administer the Harrison Street trust in mid-July, said the issue is not settled on whether EFS must pay rent to the trust.

We believe, and our counsel believes, the trustee (Weingarten) is responsible for the rent payments despite whatever arrangements have been made with New Hampshire Savings Bank," he said.

"It's sort of a circular argument. If they had paid the rent, we'd have paid the mortgage."

Just who is responsible for making sure payments are made on the revenue bond is "a very technical question," said Weingarten's attorney, Charles Vi-

While the trust claims full ownership of the renovated school, which is its only asset, Weingarten contends that EFS has a considerable interest,

"We have put in virtually all the money into the property," he

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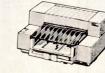
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